

Local Market Update – September 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



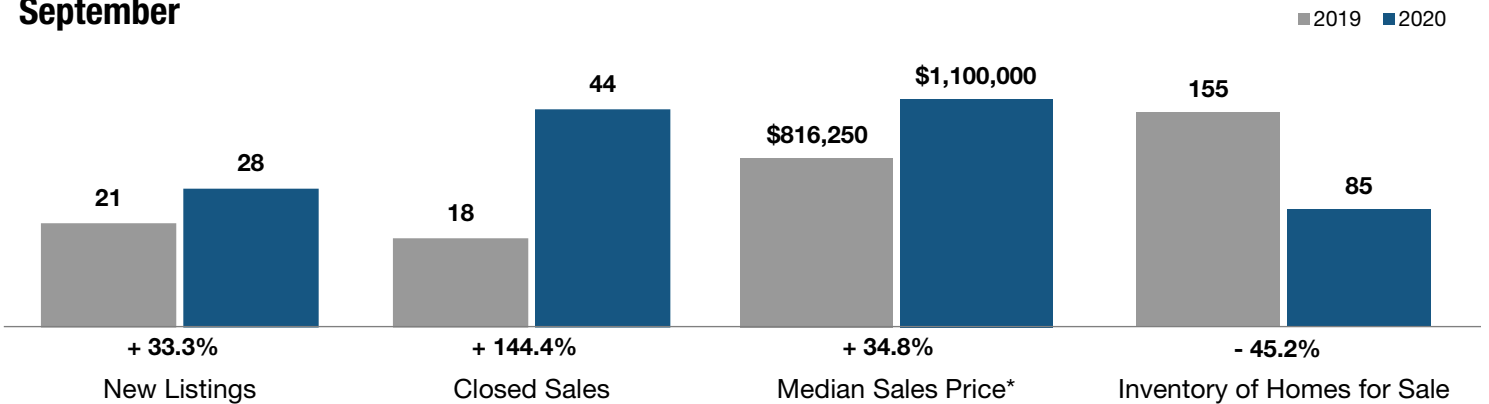
1: Sea Pines

Detached Homes Only

Key Metrics	September			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	21	28	+ 33.3%	242	298	+ 23.1%
Closed Sales	18	44	+ 144.4%	157	245	+ 56.1%
Median Sales Price*	\$816,250	\$1,100,000	+ 34.8%	\$685,000	\$819,000	+ 19.6%
Percent of List Price Received*	95.5%	96.0%	+ 0.5%	94.9%	95.6%	+ 0.8%
Days on Market Until Sale	136	155	+ 14.3%	179	170	- 5.0%
Inventory of Homes for Sale	155	85	- 45.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

