

Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



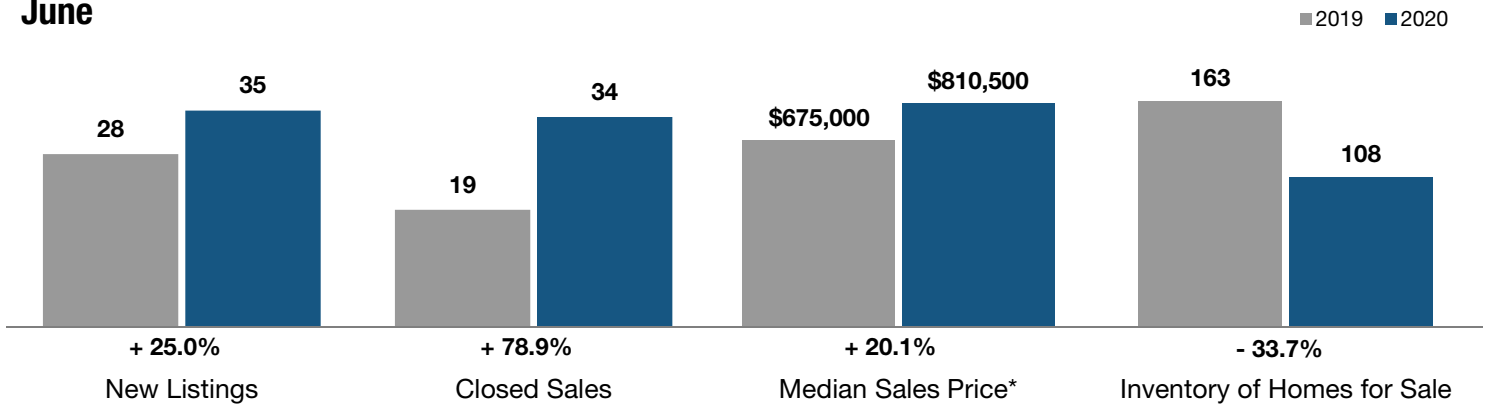
1: Sea Pines

Detached Homes Only

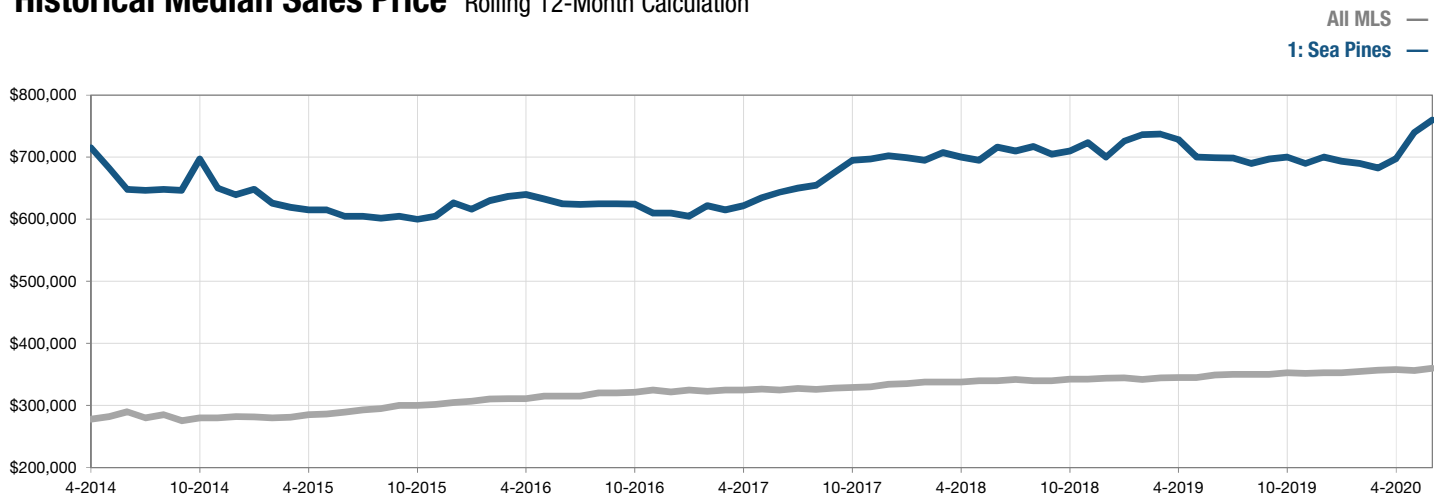
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	28	35	+ 25.0%	167	189	+ 13.2%
Closed Sales	19	34	+ 78.9%	103	119	+ 15.5%
Median Sales Price*	\$675,000	\$810,500	+ 20.1%	\$650,000	\$750,000	+ 15.4%
Percent of List Price Received*	94.7%	94.7%	- 0.1%	94.7%	95.0%	+ 0.4%
Days on Market Until Sale	188	150	- 20.3%	183	155	- 15.0%
Inventory of Homes for Sale	163	108	- 33.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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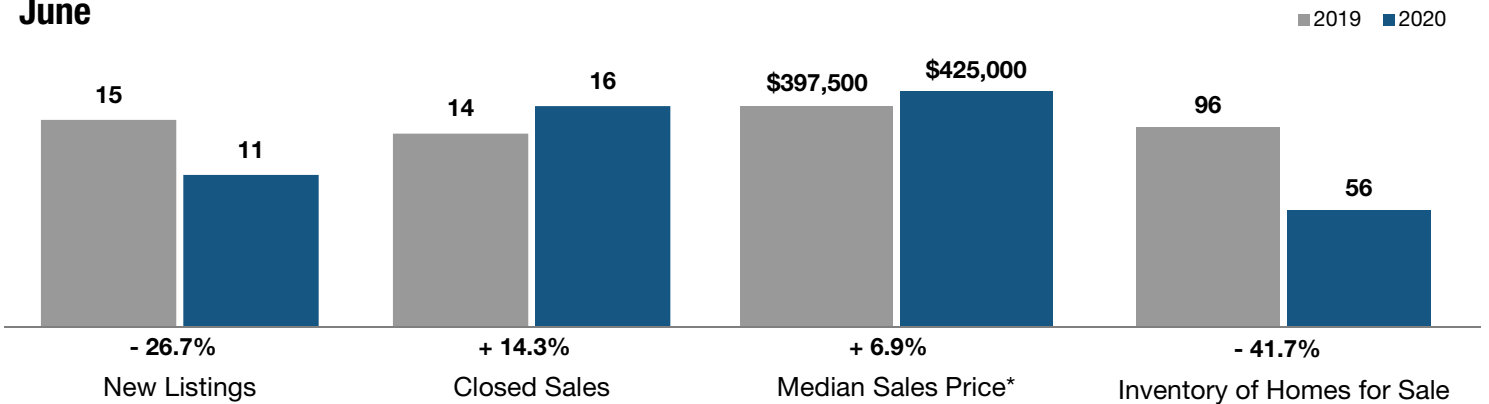
1: Sea Pines

Condos / Villas Only

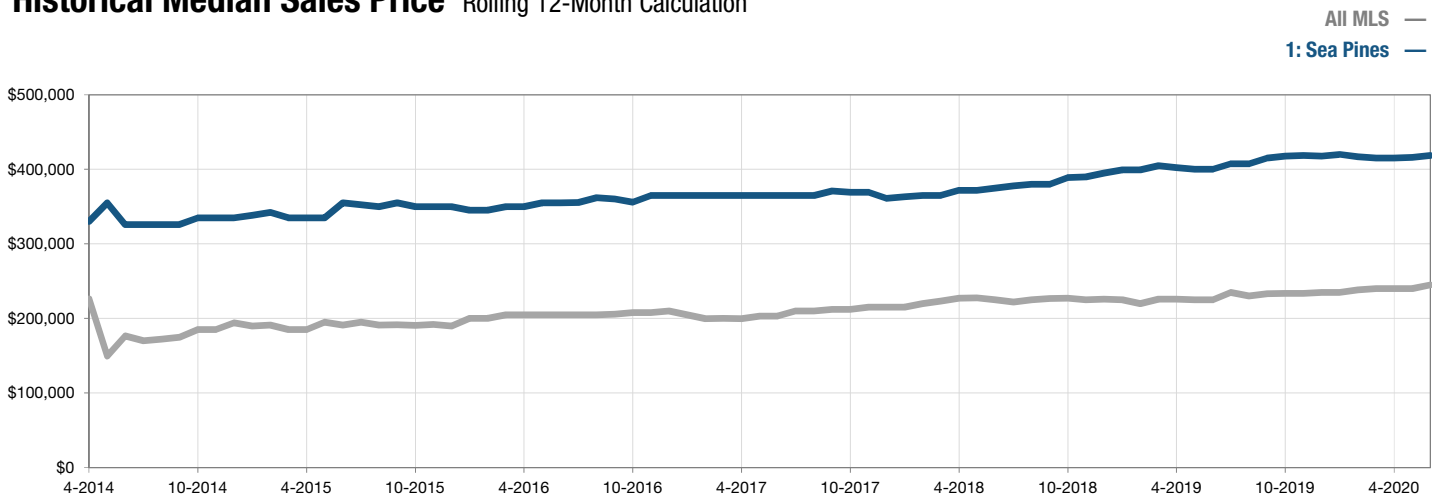
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	15	11	- 26.7%	134	91	- 32.1%
Closed Sales	14	16	+ 14.3%	79	58	- 26.6%
Median Sales Price*	\$397,500	\$425,000	+ 6.9%	\$410,000	\$412,500	+ 0.6%
Percent of List Price Received*	95.1%	96.5%	+ 1.4%	95.5%	96.8%	+ 1.4%
Days on Market Until Sale	201	166	- 17.3%	157	138	- 12.1%
Inventory of Homes for Sale	96	56	- 41.7%	--	--	--

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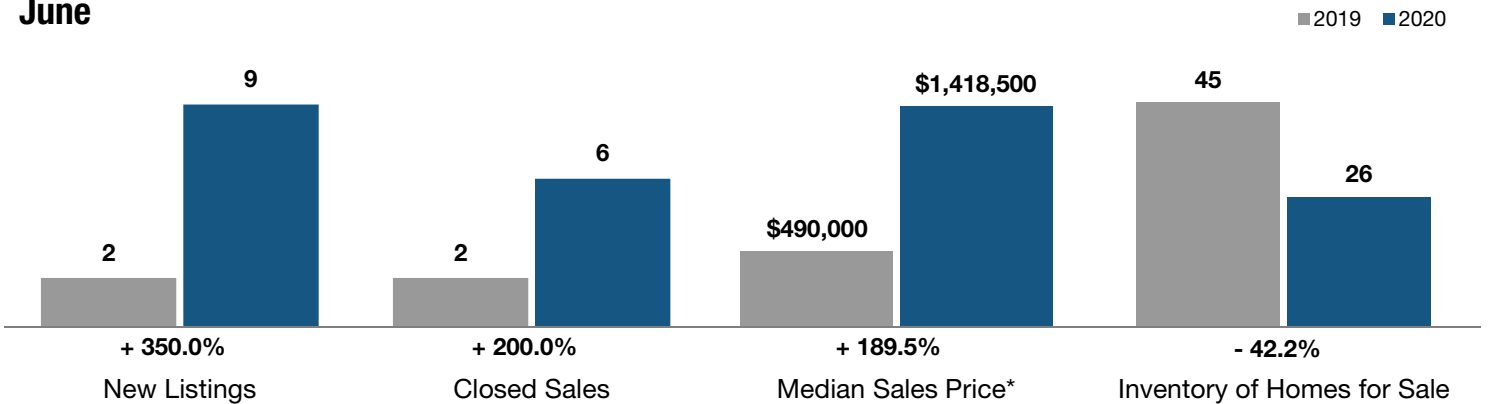
2: Forest Beach

Detached Homes Only

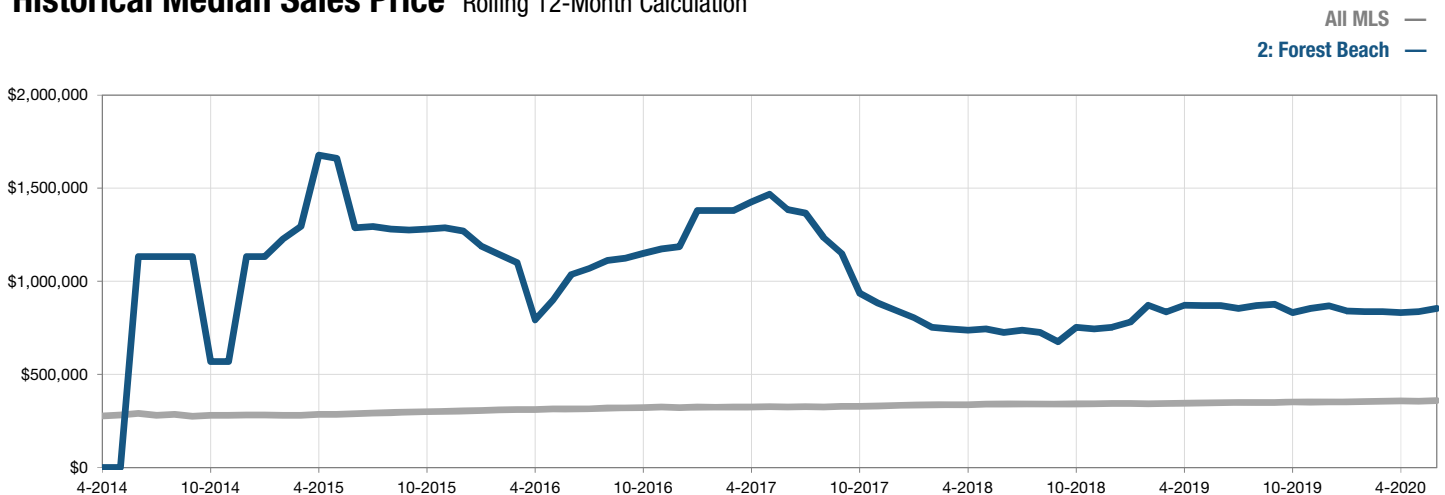
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	2	9	+ 350.0%	33	25	- 24.2%
Closed Sales	2	6	+ 200.0%	12	17	+ 41.7%
Median Sales Price*	\$490,000	\$1,418,500	+ 189.5%	\$744,500	\$770,000	+ 3.4%
Percent of List Price Received*	95.0%	96.4%	+ 1.4%	93.7%	95.5%	+ 2.0%
Days on Market Until Sale	167	198	+ 18.8%	299	214	- 28.4%
Inventory of Homes for Sale	45	26	- 42.2%	--	--	--

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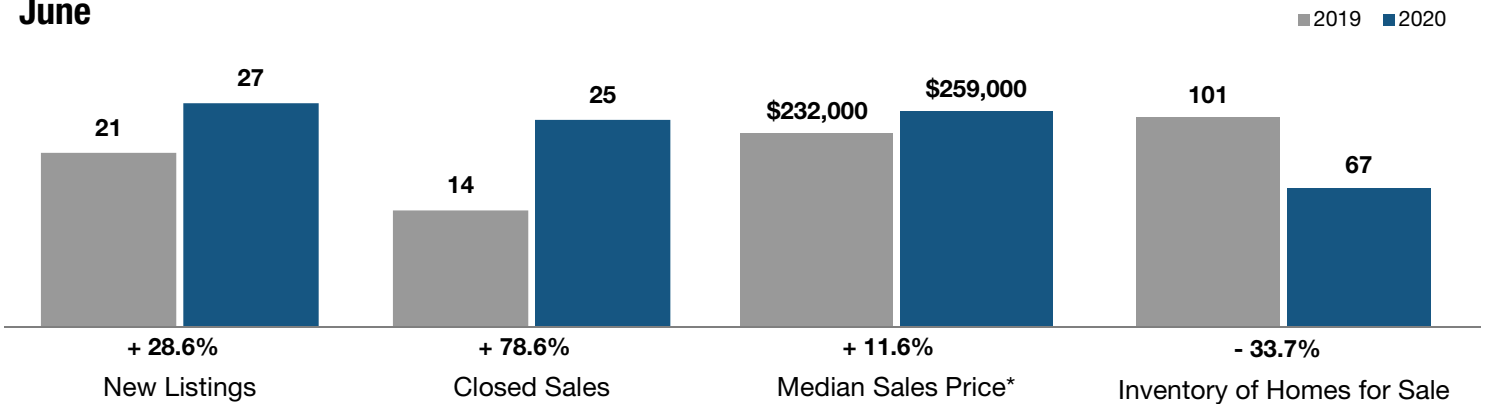
2: Forest Beach

Condos / Villas Only

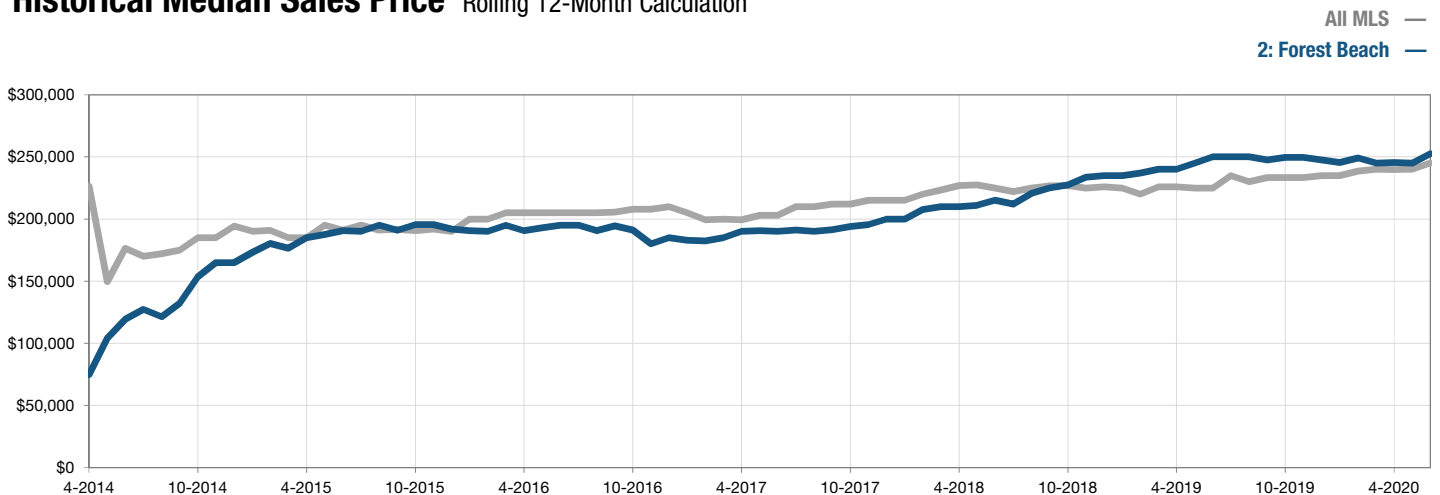
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	21	27	+ 28.6%	146	135	- 7.5%
Closed Sales	14	25	+ 78.6%	110	100	- 9.1%
Median Sales Price*	\$232,000	\$259,000	+ 11.6%	\$253,625	\$256,000	+ 0.9%
Percent of List Price Received*	95.3%	96.1%	+ 0.9%	95.8%	95.4%	- 0.4%
Days on Market Until Sale	135	91	- 32.6%	143	116	- 19.1%
Inventory of Homes for Sale	101	67	- 33.7%	--	--	--

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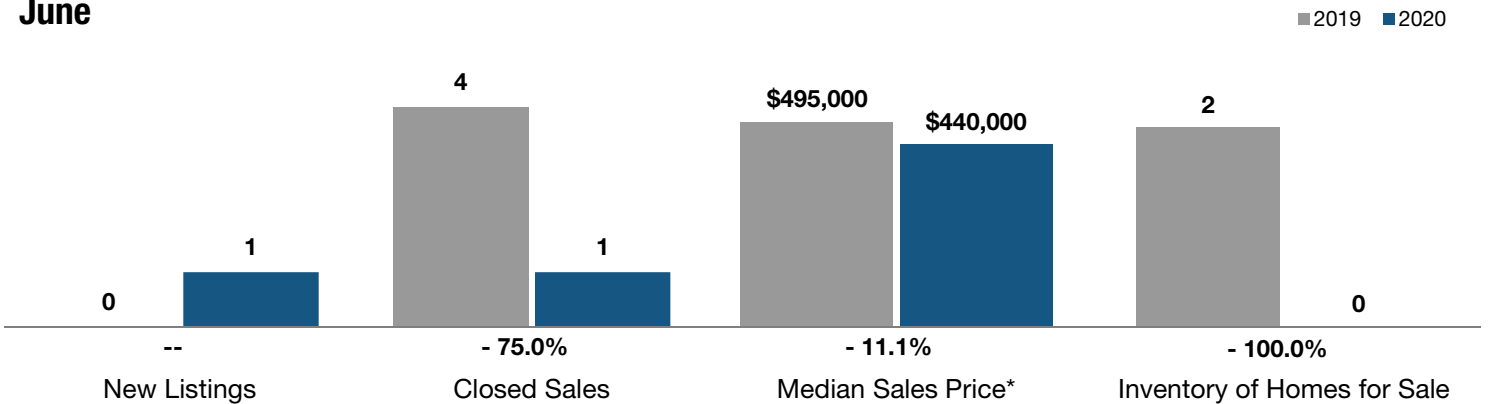
3: Shipyard

Detached Homes Only

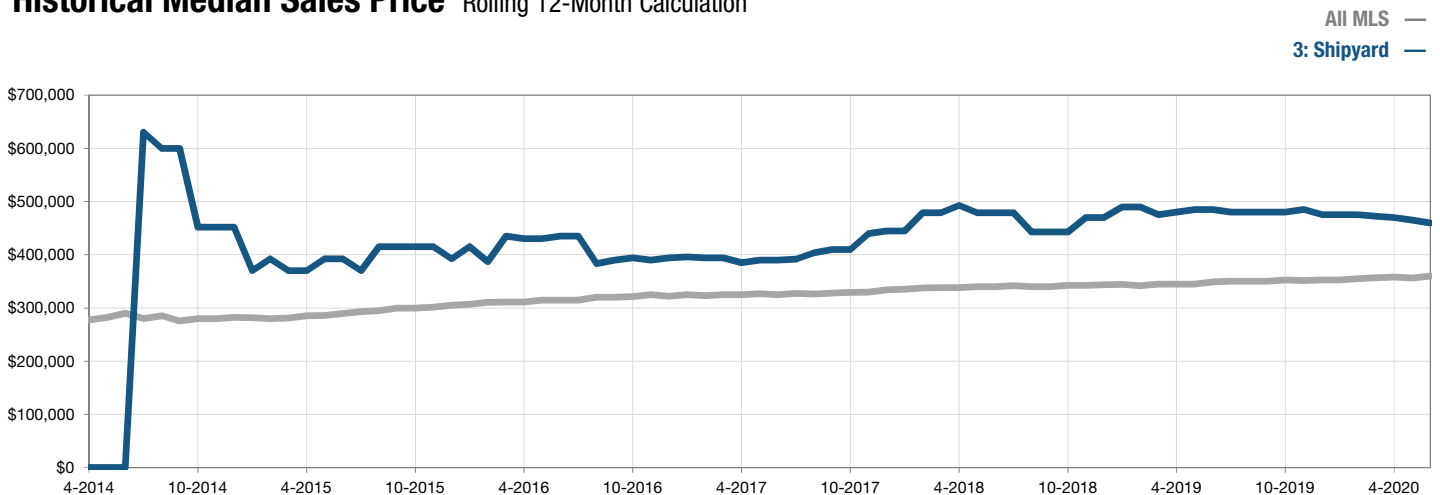
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	1	--	12	5	- 58.3%
Closed Sales	4	1	- 75.0%	10	2	- 80.0%
Median Sales Price*	\$495,000	\$440,000	- 11.1%	\$510,000	\$450,000	- 11.8%
Percent of List Price Received*	95.4%	98.0%	+ 2.7%	94.6%	95.1%	+ 0.5%
Days on Market Until Sale	88	38	- 56.6%	129	51	- 60.4%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--

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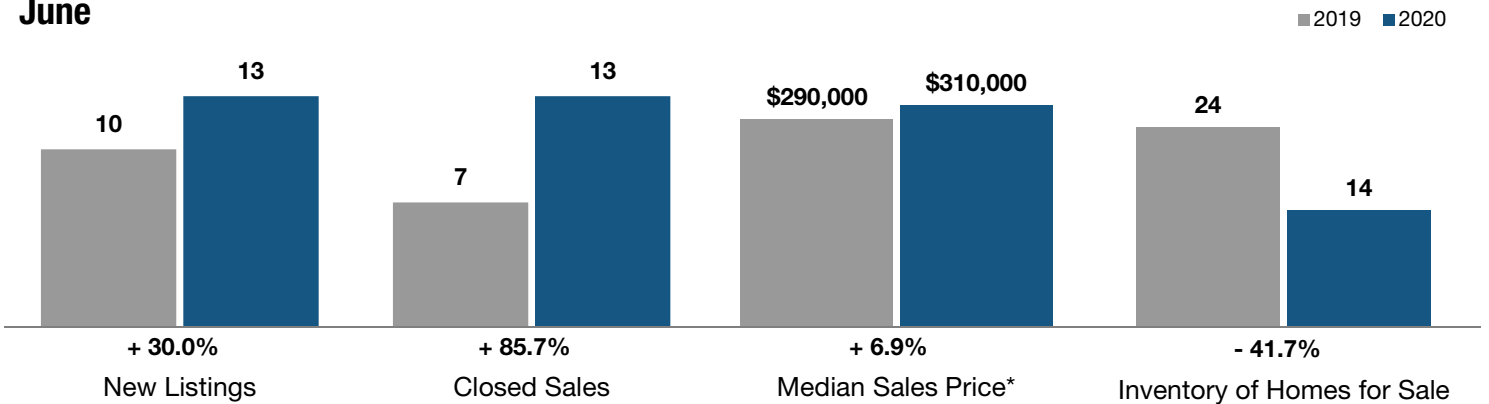
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Condos / Villas Only

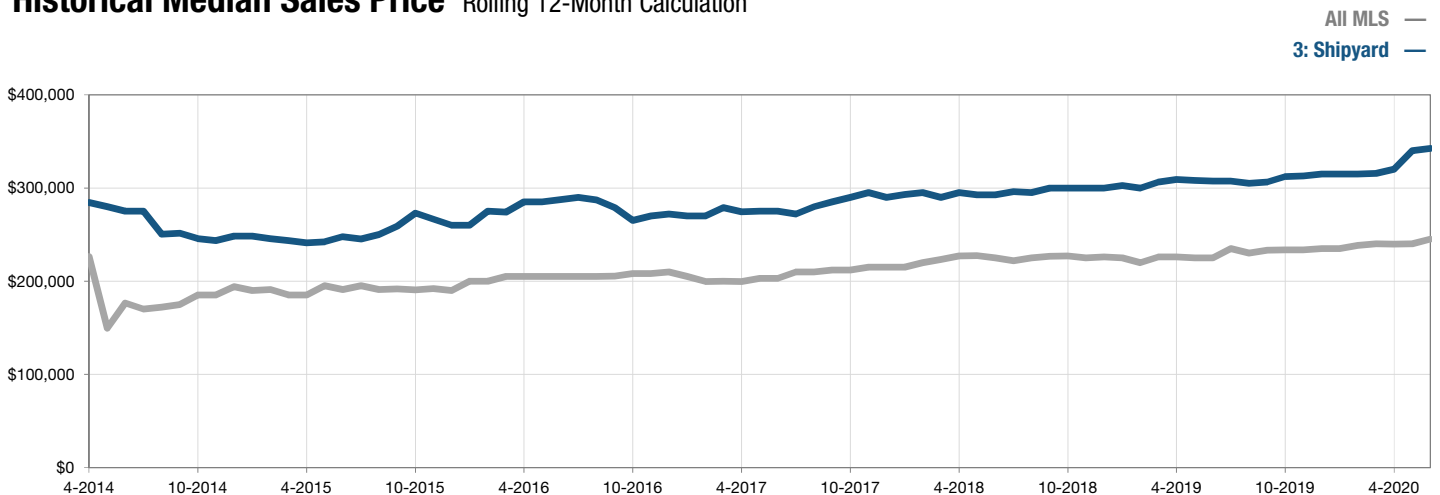
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	10	13	+ 30.0%	57	51	- 10.5%
Closed Sales	7	13	+ 85.7%	42	36	- 14.3%
Median Sales Price*	\$290,000	\$310,000	+ 6.9%	\$310,250	\$341,000	+ 9.9%
Percent of List Price Received*	94.0%	97.0%	+ 3.2%	95.5%	96.5%	+ 1.0%
Days on Market Until Sale	108	112	+ 3.5%	116	108	- 7.3%
Inventory of Homes for Sale	24	14	- 41.7%	--	--	--

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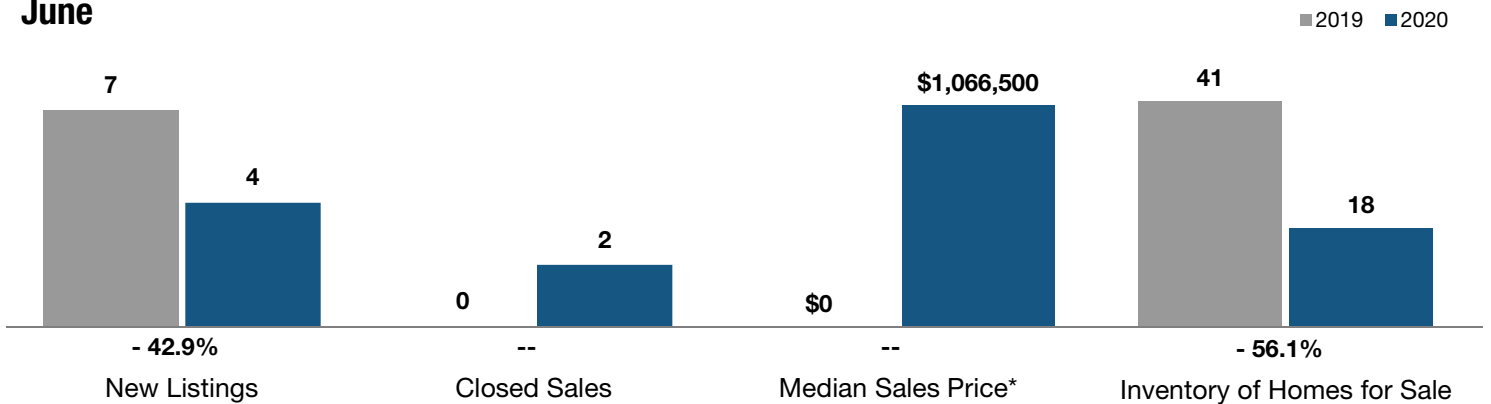


4: Wexford

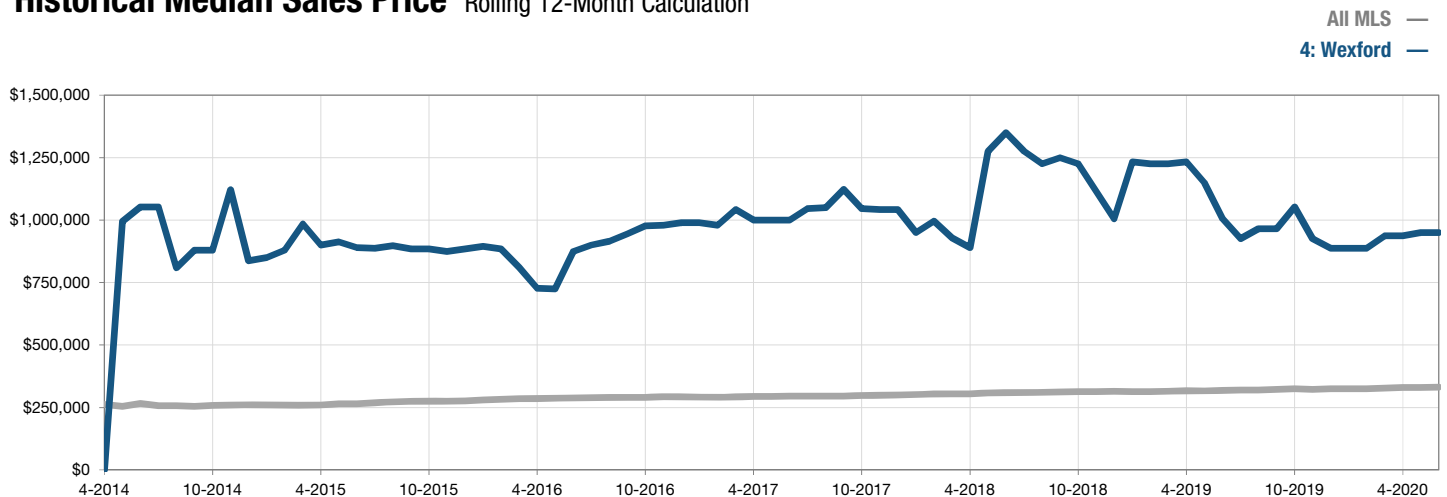
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	7	4	- 42.9%	42	28	- 33.3%
Closed Sales	0	2	--	7	19	+ 171.4%
Median Sales Price*	\$0	\$1,066,500	--	\$1,150,000	\$1,060,000	- 7.8%
Percent of List Price Received*	0.0%	95.6%	--	93.5%	92.8%	- 0.7%
Days on Market Until Sale	0	247	--	154	279	+ 81.8%
Inventory of Homes for Sale	41	18	- 56.1%	--	--	--

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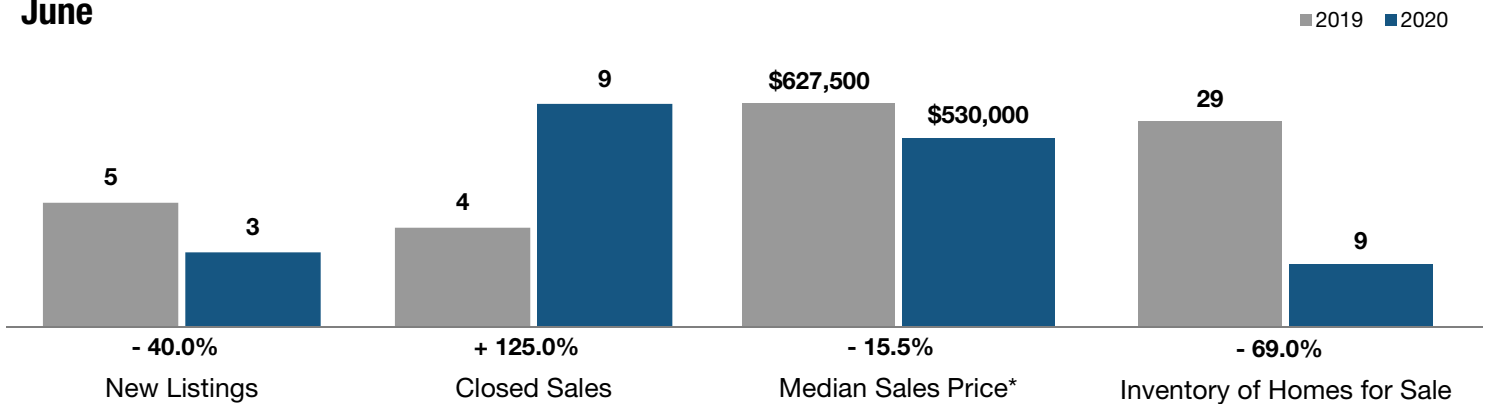


5: Long Cove

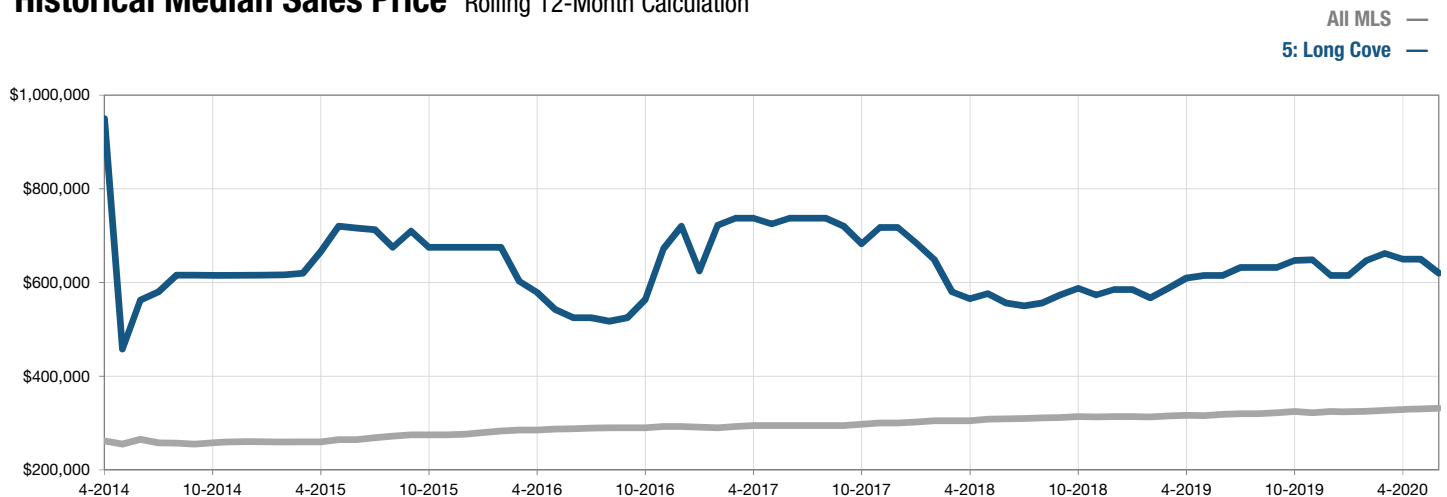
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	5	3	- 40.0%	31	15	- 51.6%
Closed Sales	4	9	+ 125.0%	20	25	+ 25.0%
Median Sales Price*	\$627,500	\$530,000	- 15.5%	\$632,500	\$650,000	+ 2.8%
Percent of List Price Received*	96.0%	96.6%	+ 0.6%	95.5%	95.6%	+ 0.1%
Days on Market Until Sale	122	253	+ 107.5%	217	178	- 18.0%
Inventory of Homes for Sale	29	9	- 69.0%	--	--	--

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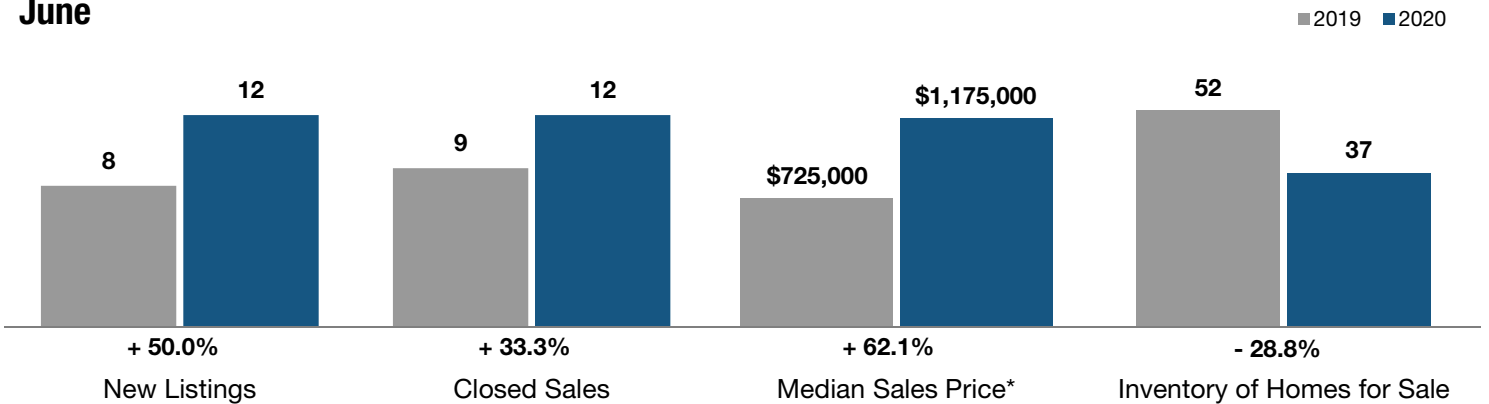
6: Palmetto Dunes

Detached Homes Only

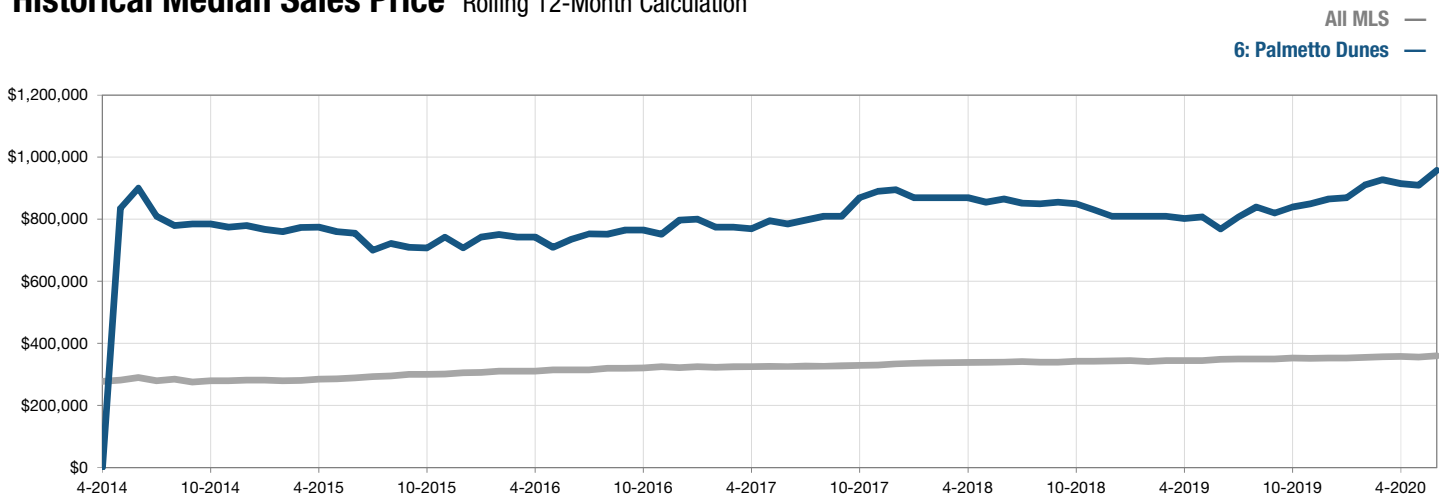
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	8	12	+ 50.0%	60	62	+ 3.3%
Closed Sales	9	12	+ 33.3%	41	42	+ 2.4%
Median Sales Price*	\$725,000	\$1,175,000	+ 62.1%	\$762,500	\$945,000	+ 23.9%
Percent of List Price Received*	94.9%	95.2%	+ 0.3%	95.2%	95.2%	- 0.1%
Days on Market Until Sale	229	140	- 39.0%	182	135	- 25.5%
Inventory of Homes for Sale	52	37	- 28.8%	--	--	--

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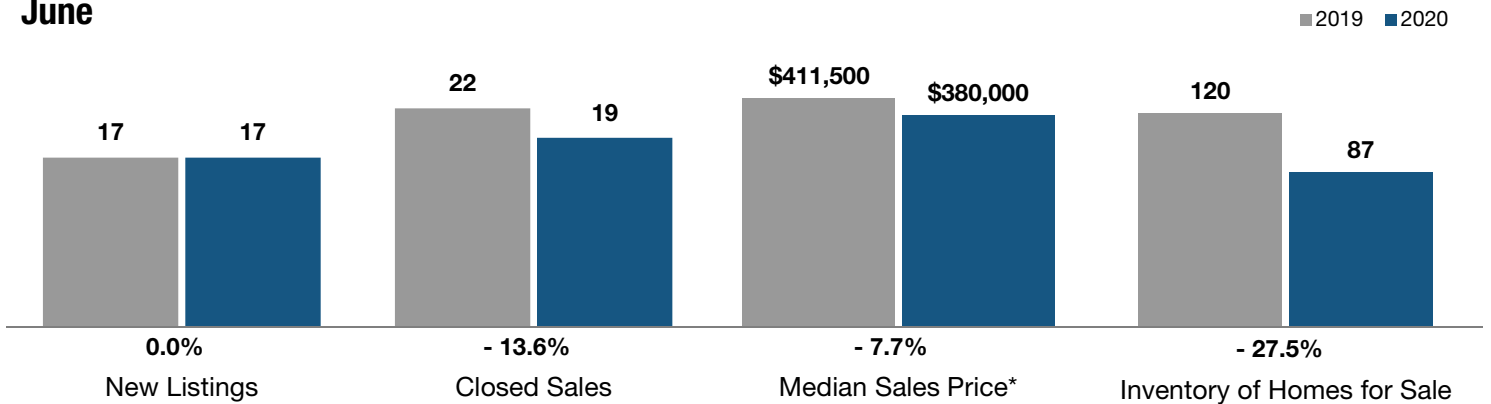
6: Palmetto Dunes

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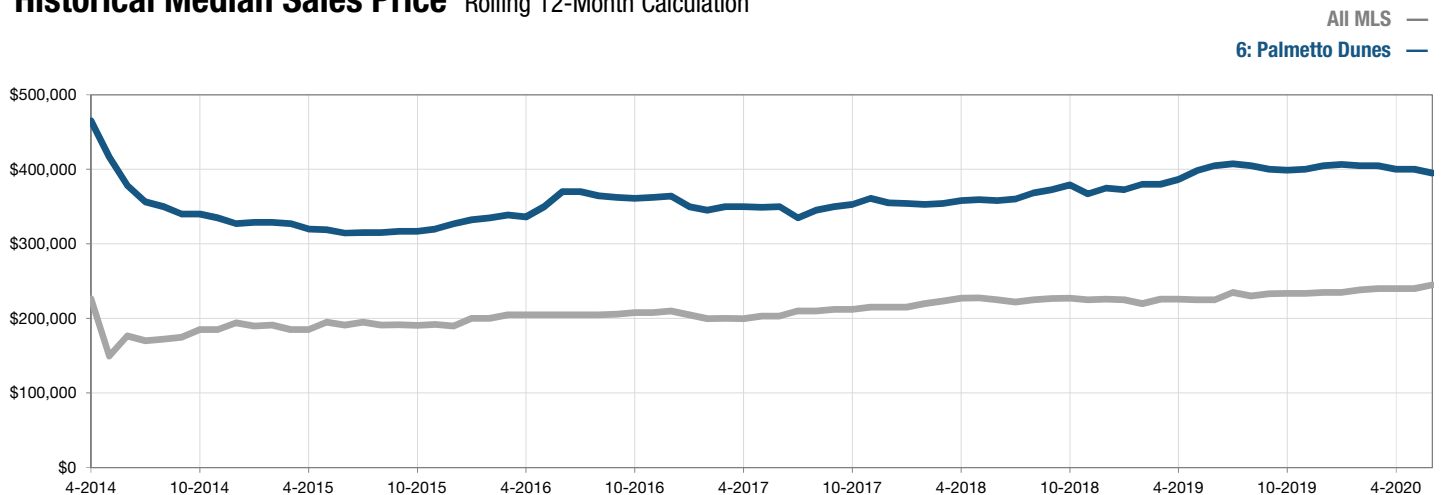
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	17	17	0.0%	136	114	- 16.2%
Closed Sales	22	19	- 13.6%	97	69	- 28.9%
Median Sales Price*	\$411,500	\$380,000	- 7.7%	\$407,500	\$375,000	- 8.0%
Percent of List Price Received*	94.9%	95.9%	+ 1.1%	95.3%	95.9%	+ 0.6%
Days on Market Until Sale	152	178	+ 17.0%	163	158	- 2.9%
Inventory of Homes for Sale	120	87	- 27.5%	--	--	--

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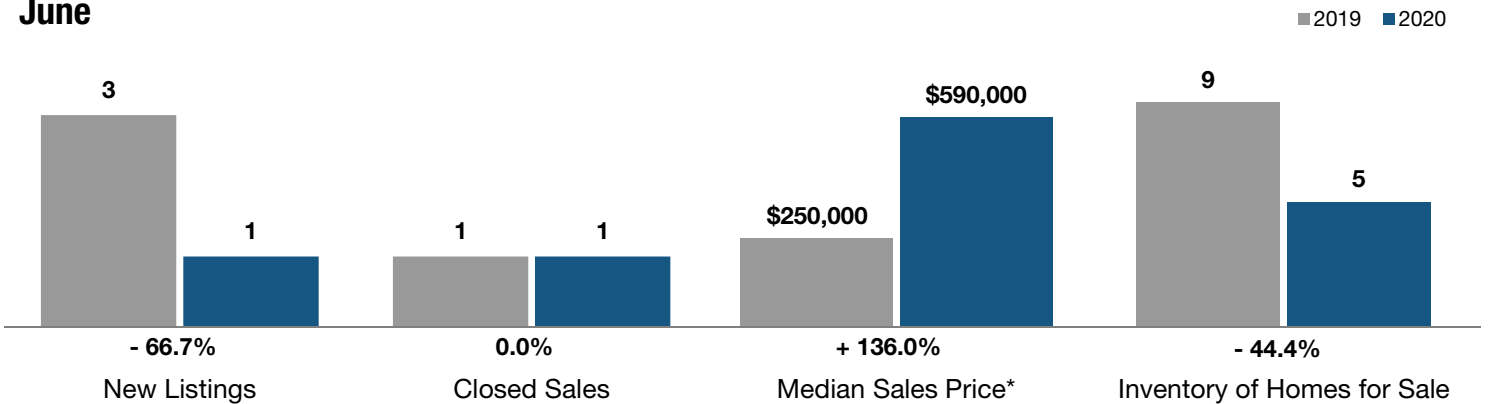
7: Folly Field

Detached Homes Only

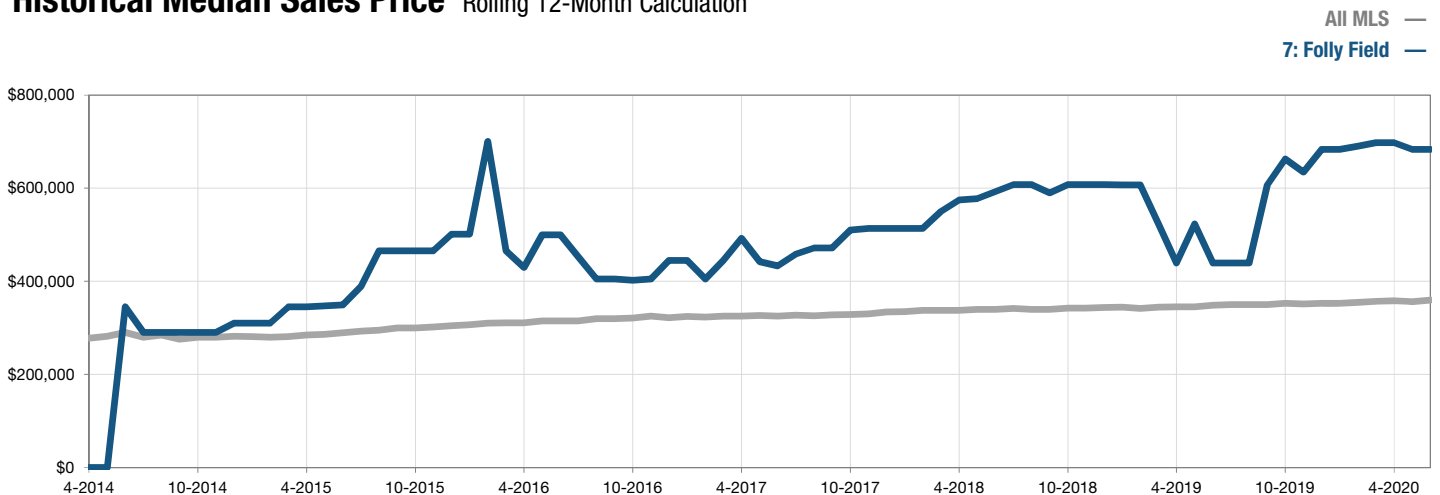
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	3	1	- 66.7%	9	5	- 44.4%
Closed Sales	1	1	0.0%	6	6	0.0%
Median Sales Price*	\$250,000	\$590,000	+ 136.0%	\$523,250	\$586,250	+ 12.0%
Percent of List Price Received*	90.9%	94.4%	+ 3.8%	96.0%	93.6%	- 2.6%
Days on Market Until Sale	64	150	+ 134.4%	148	242	+ 64.2%
Inventory of Homes for Sale	9	5	- 44.4%	--	--	--

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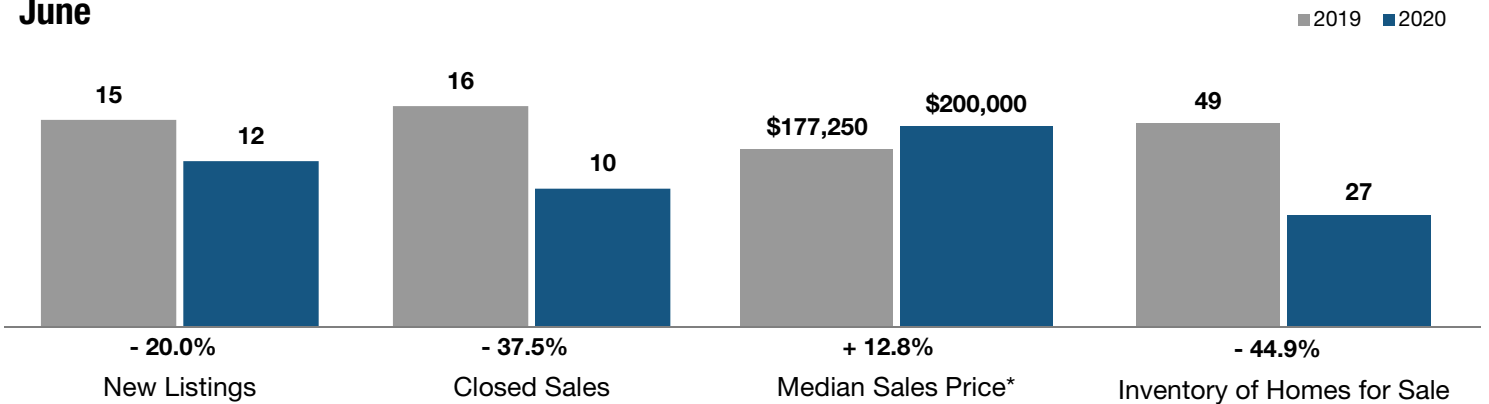
7: Folly Field

Condos / Villas Only

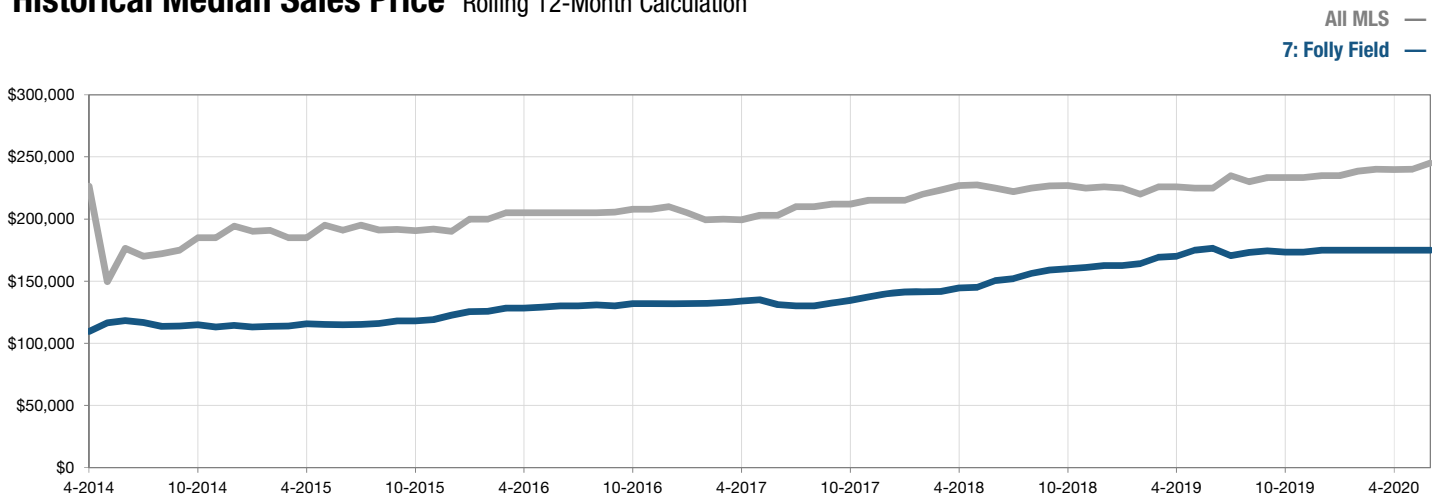
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	15	12	- 20.0%	107	70	- 34.6%
Closed Sales	16	10	- 37.5%	89	53	- 40.4%
Median Sales Price*	\$177,250	\$200,000	+ 12.8%	\$179,500	\$187,000	+ 4.2%
Percent of List Price Received*	95.7%	94.5%	- 1.2%	95.4%	95.5%	+ 0.1%
Days on Market Until Sale	113	123	+ 9.3%	123	97	- 21.3%
Inventory of Homes for Sale	49	27	- 44.9%	--	--	--

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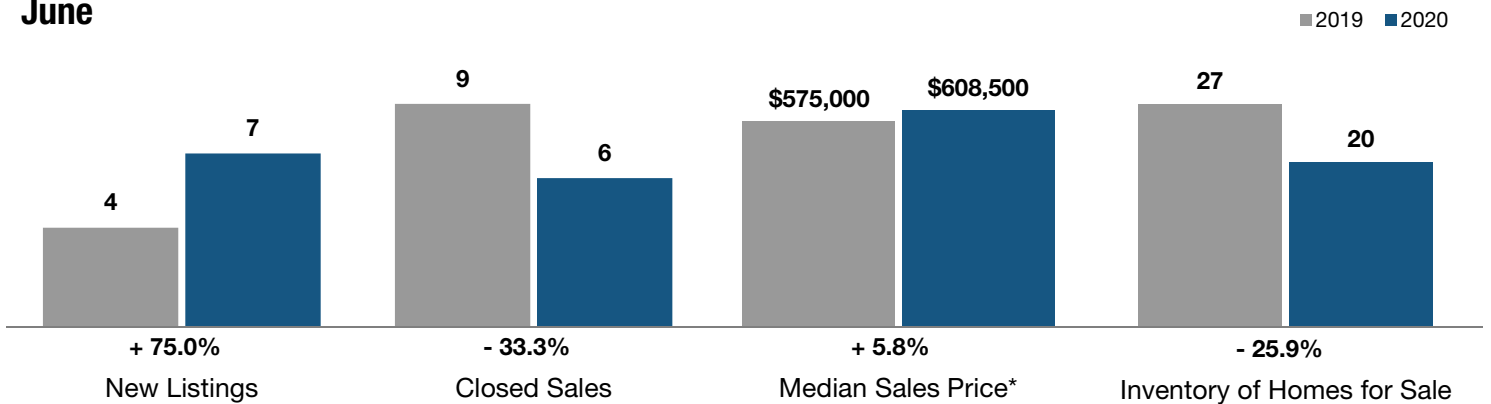


8: Port Royal

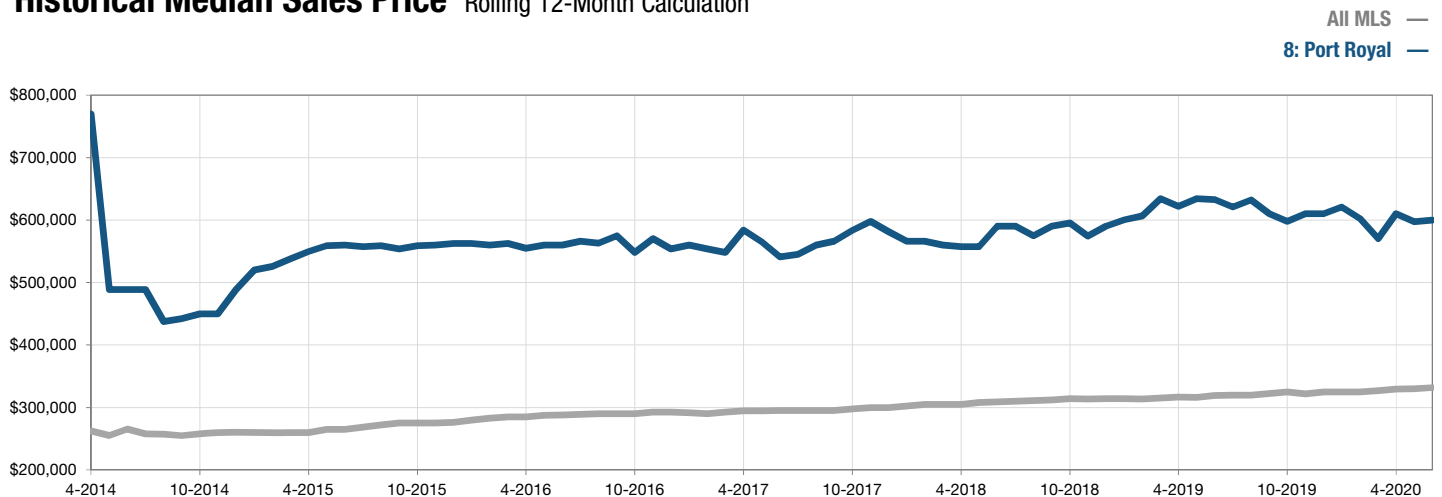
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	4	7	+ 75.0%	52	34	- 34.6%
Closed Sales	9	6	- 33.3%	30	30	0.0%
Median Sales Price*	\$575,000	\$608,500	+ 5.8%	\$630,000	\$612,500	- 2.8%
Percent of List Price Received*	96.3%	97.1%	+ 0.8%	96.6%	96.3%	- 0.3%
Days on Market Until Sale	130	143	+ 9.9%	121	131	+ 8.5%
Inventory of Homes for Sale	27	20	- 25.9%	--	--	--

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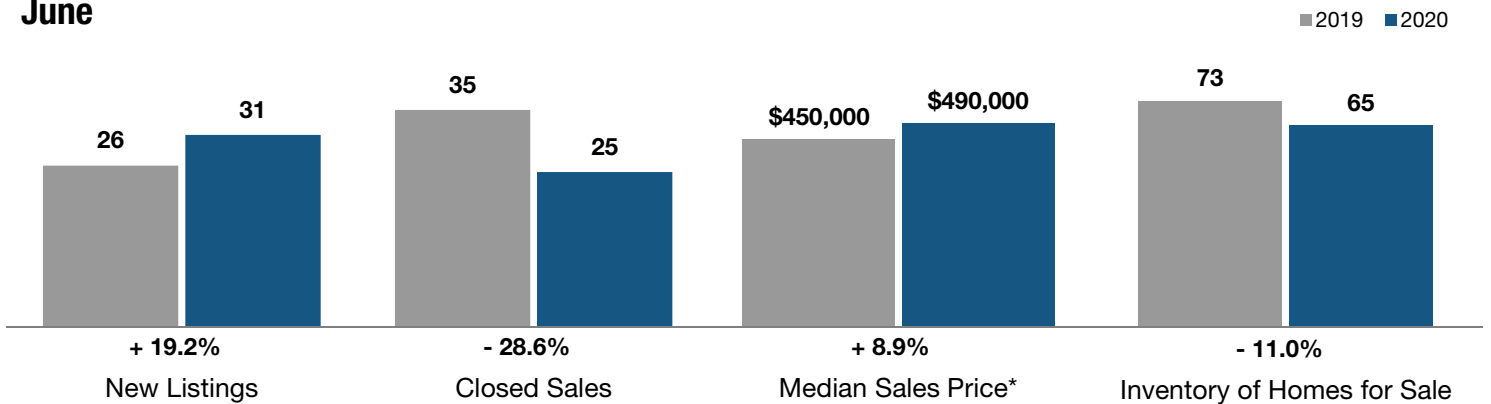


9: Hilton Head Plantation

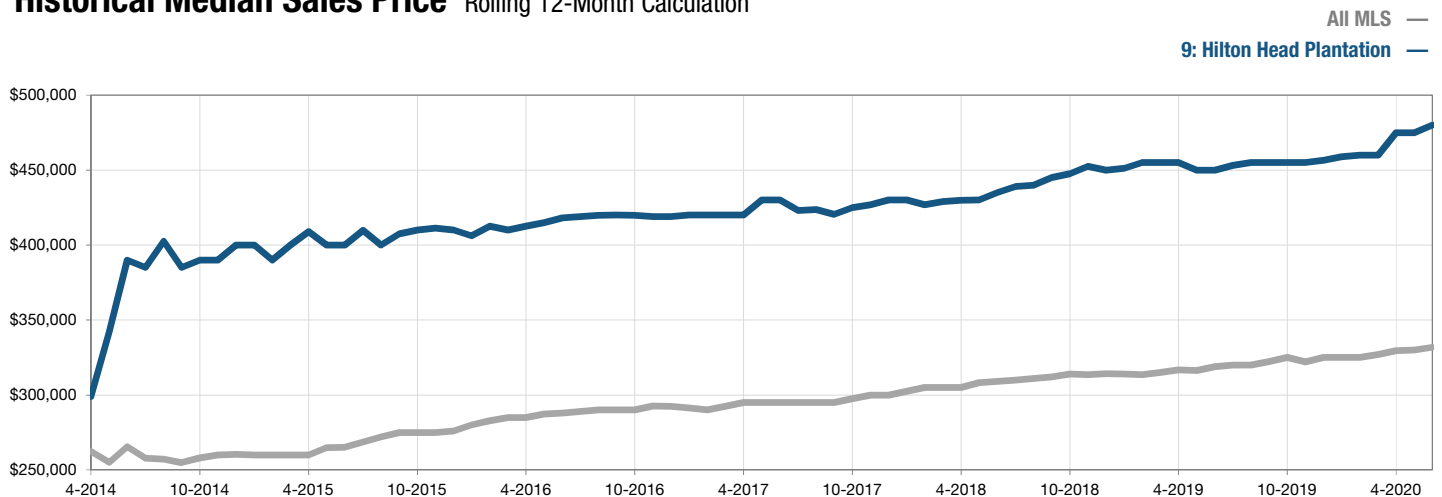
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	26	31	+ 19.2%	186	177	- 4.8%
Closed Sales	35	25	- 28.6%	153	129	- 15.7%
Median Sales Price*	\$450,000	\$490,000	+ 8.9%	\$450,000	\$492,500	+ 9.4%
Percent of List Price Received*	96.1%	97.5%	+ 1.4%	96.4%	97.0%	+ 0.6%
Days on Market Until Sale	119	101	- 15.1%	117	112	- 4.6%
Inventory of Homes for Sale	73	65	- 11.0%	--	--	--

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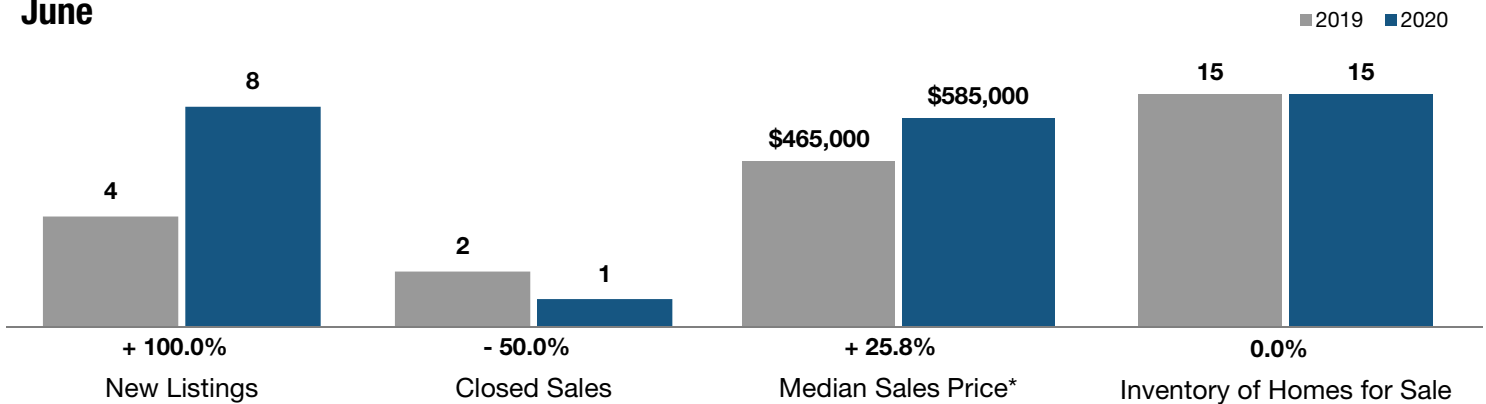


10: Palmetto Hall

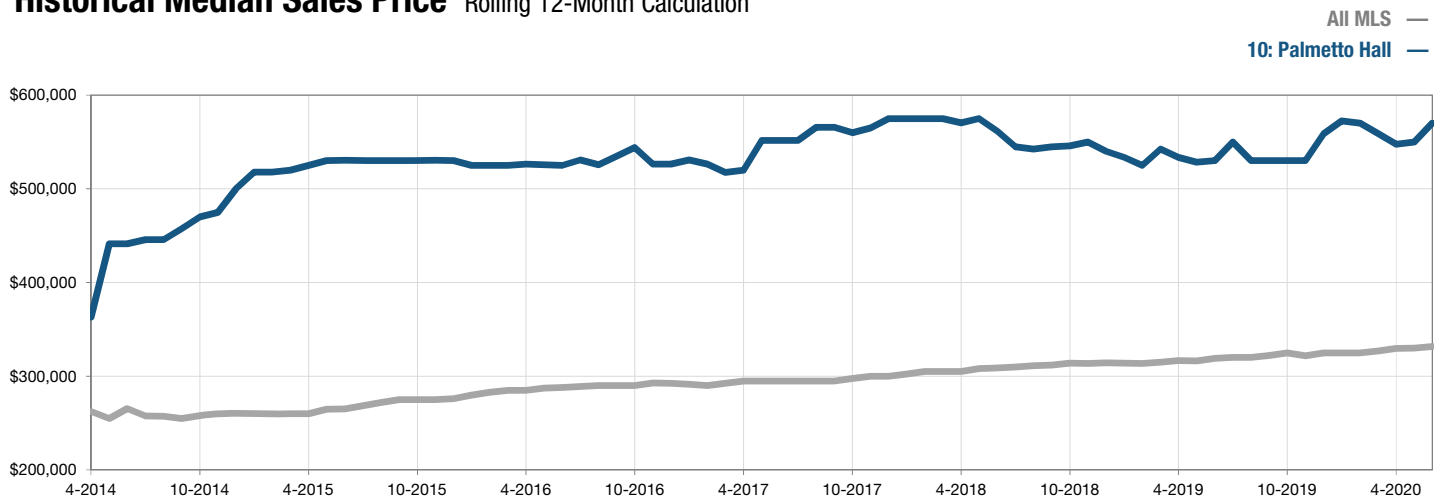
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	4	8	+ 100.0%	17	26	+ 52.9%
Closed Sales	2	1	- 50.0%	17	18	+ 5.9%
Median Sales Price*	\$465,000	\$585,000	+ 25.8%	\$530,000	\$547,500	+ 3.3%
Percent of List Price Received*	94.9%	99.2%	+ 4.5%	96.4%	96.9%	+ 0.6%
Days on Market Until Sale	142	36	- 74.6%	198	188	- 5.1%
Inventory of Homes for Sale	15	15	0.0%	--	--	--

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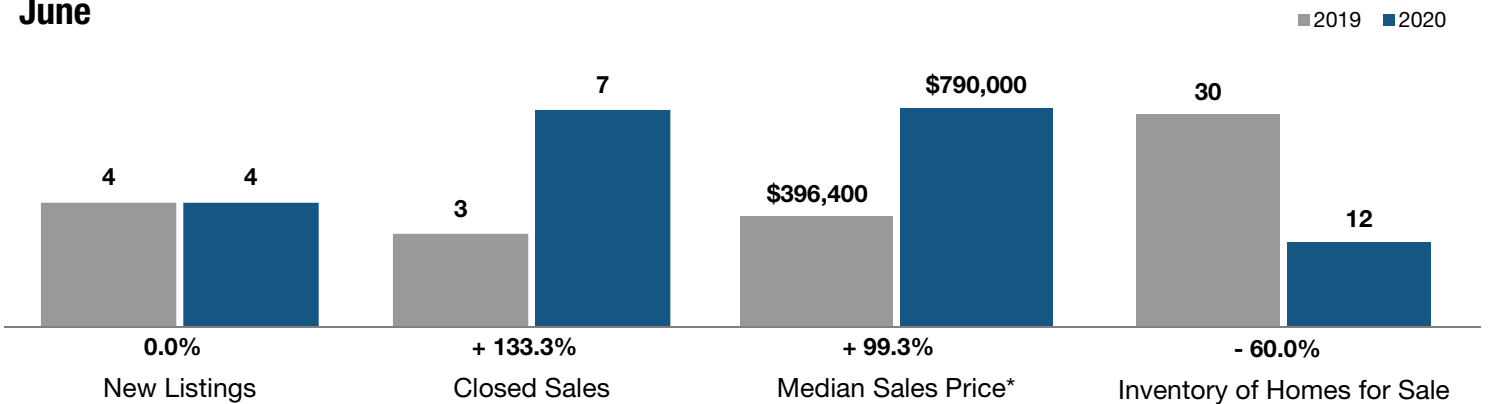


11: Indigo Run

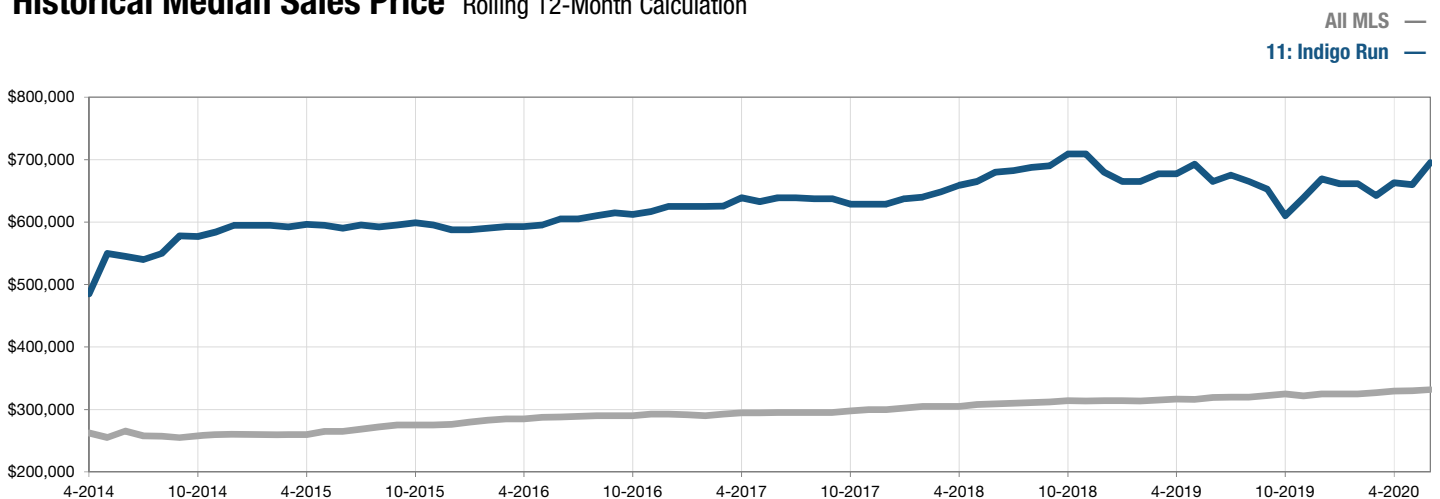
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	4	4	0.0%	41	33	- 19.5%
Closed Sales	3	7	+ 133.3%	24	25	+ 4.2%
Median Sales Price*	\$396,400	\$790,000	+ 99.3%	\$622,450	\$640,000	+ 2.8%
Percent of List Price Received*	92.3%	95.7%	+ 3.6%	96.7%	95.5%	- 1.2%
Days on Market Until Sale	223	181	- 19.0%	171	143	- 16.2%
Inventory of Homes for Sale	30	12	- 60.0%	--	--	--

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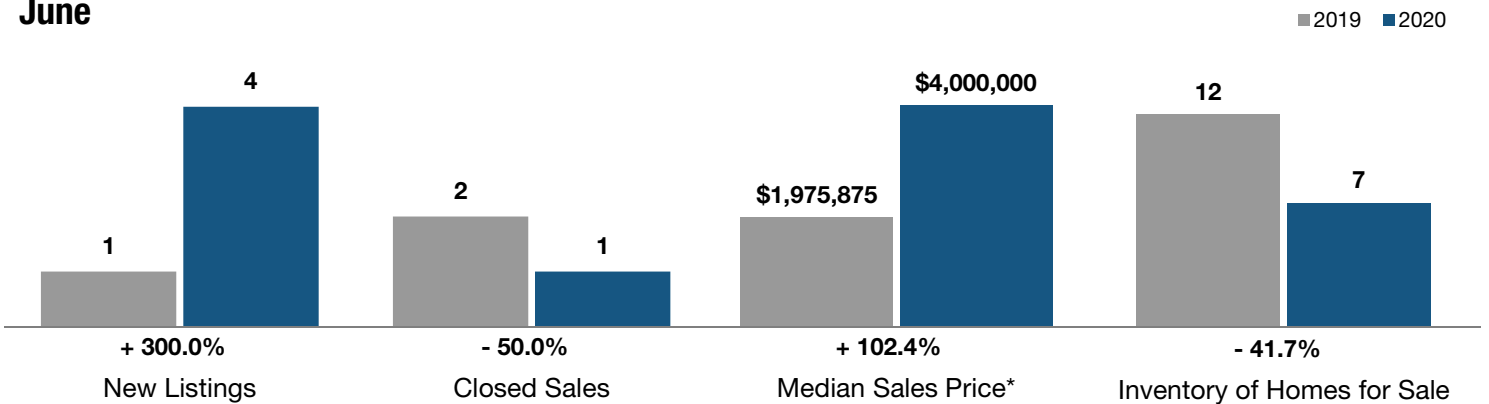


12: Spanish Wells

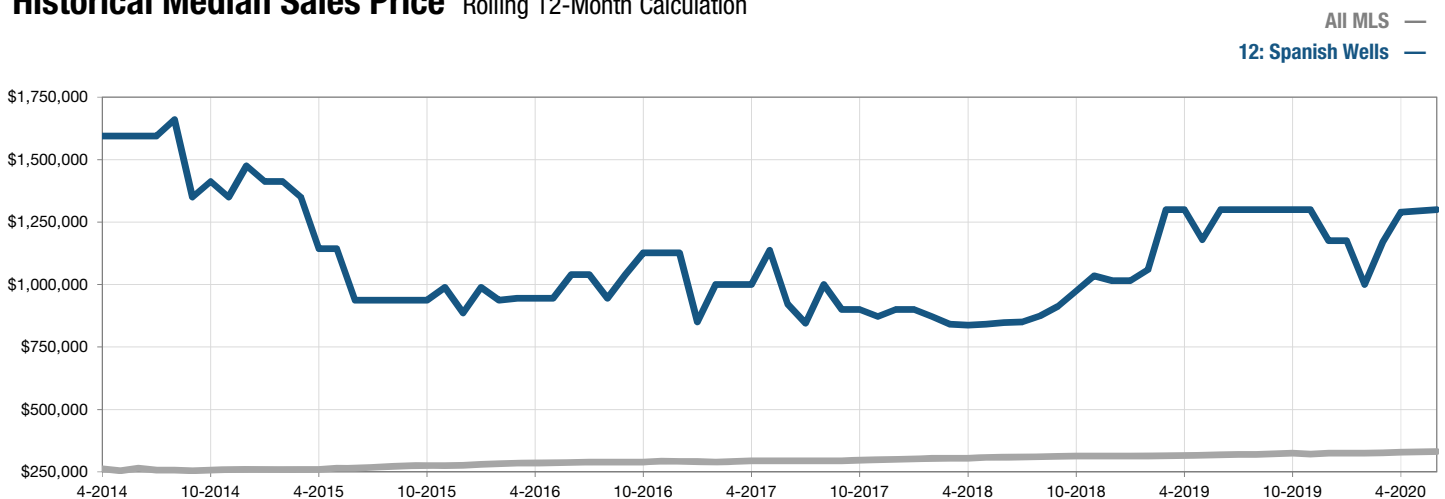
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	1	4	+ 300.0%	11	10	- 9.1%
Closed Sales	2	1	- 50.0%	6	3	- 50.0%
Median Sales Price*	\$1,975,875	\$4,000,000	+ 102.4%	\$1,175,000	\$2,325,000	+ 97.9%
Percent of List Price Received*	95.9%	95.3%	- 0.7%	93.3%	95.2%	+ 2.1%
Days on Market Until Sale	108	321	+ 197.2%	173	233	+ 34.8%
Inventory of Homes for Sale	12	7	- 41.7%	--	--	--

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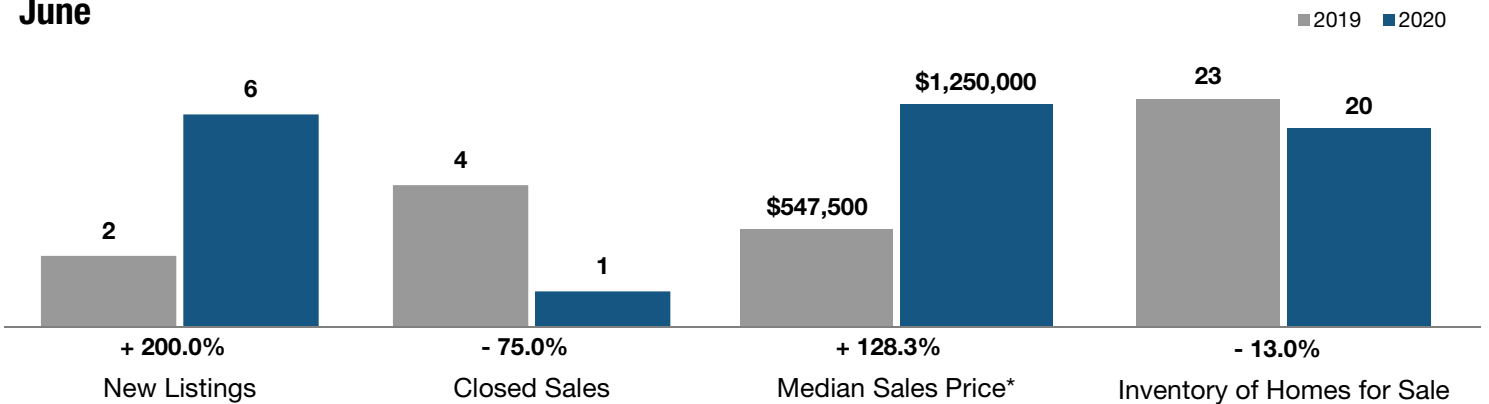


13: Windmill Harbour

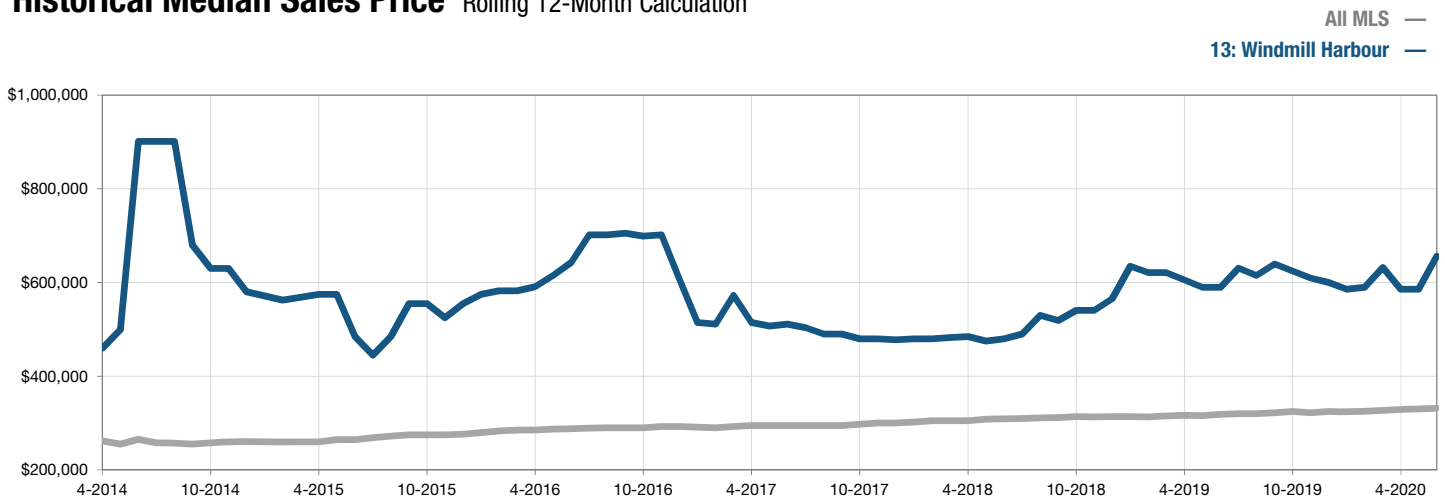
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	2	6	+ 200.0%	32	19	- 40.6%
Closed Sales	4	1	- 75.0%	16	14	- 12.5%
Median Sales Price*	\$547,500	\$1,250,000	+ 128.3%	\$584,000	\$569,000	- 2.6%
Percent of List Price Received*	97.9%	89.6%	- 8.5%	94.3%	93.7%	- 0.7%
Days on Market Until Sale	119	135	+ 13.2%	132	203	+ 53.7%
Inventory of Homes for Sale	23	20	- 13.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2020

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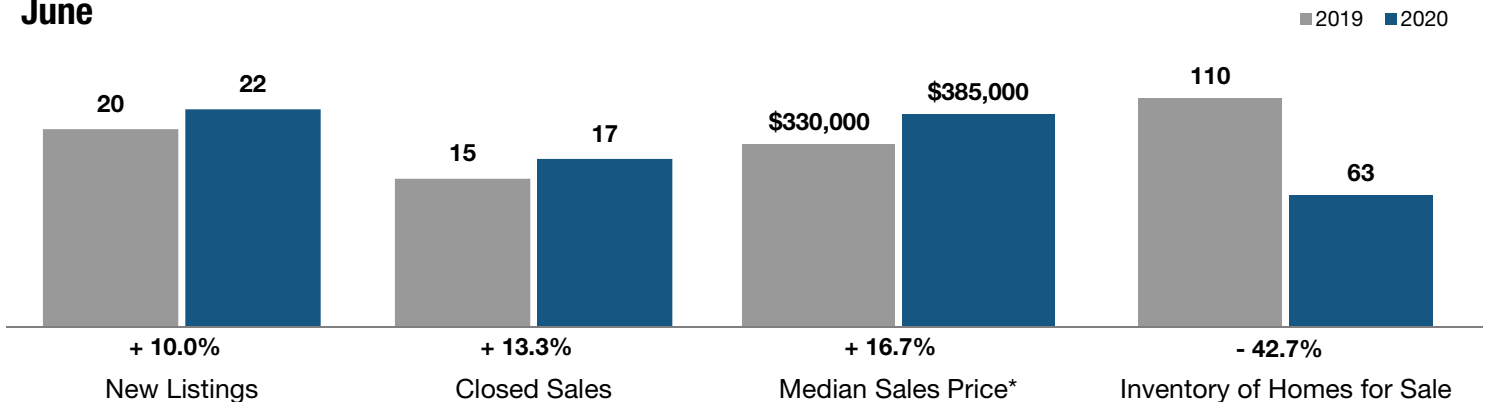
14: HH / Off Plantation

Detached Homes Only

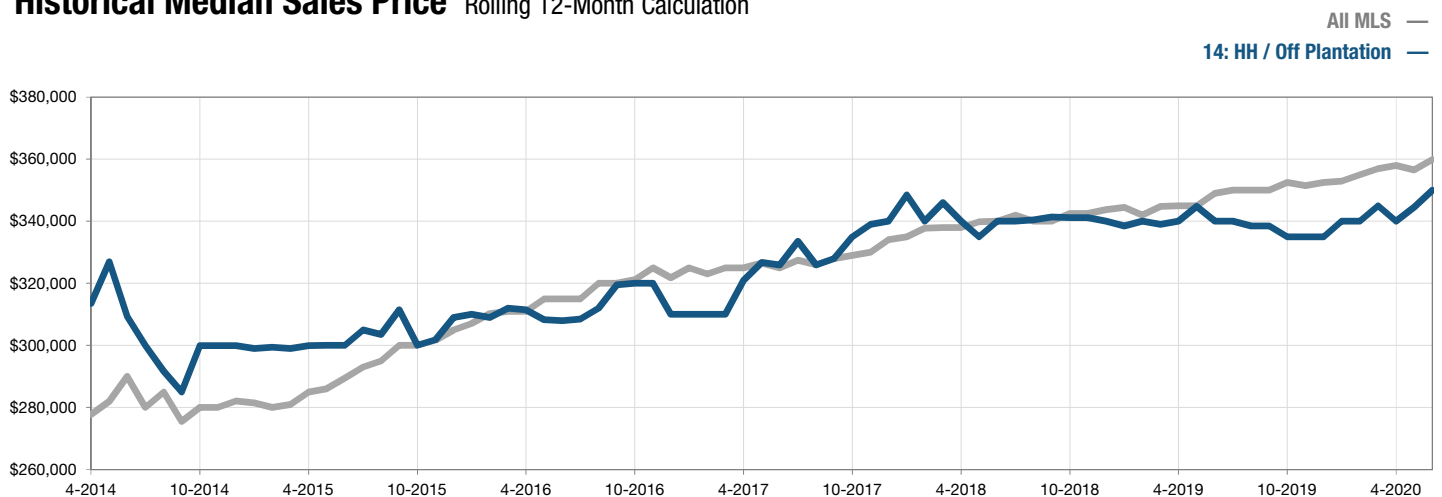
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	20	22	+ 10.0%	125	136	+ 8.8%
Closed Sales	15	17	+ 13.3%	85	70	- 17.6%
Median Sales Price*	\$330,000	\$385,000	+ 16.7%	\$336,000	\$381,000	+ 13.4%
Percent of List Price Received*	97.9%	95.9%	- 2.0%	97.7%	95.4%	- 2.4%
Days on Market Until Sale	253	167	- 34.1%	186	207	+ 11.4%
Inventory of Homes for Sale	110	63	- 42.7%	--	--	--

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June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2020

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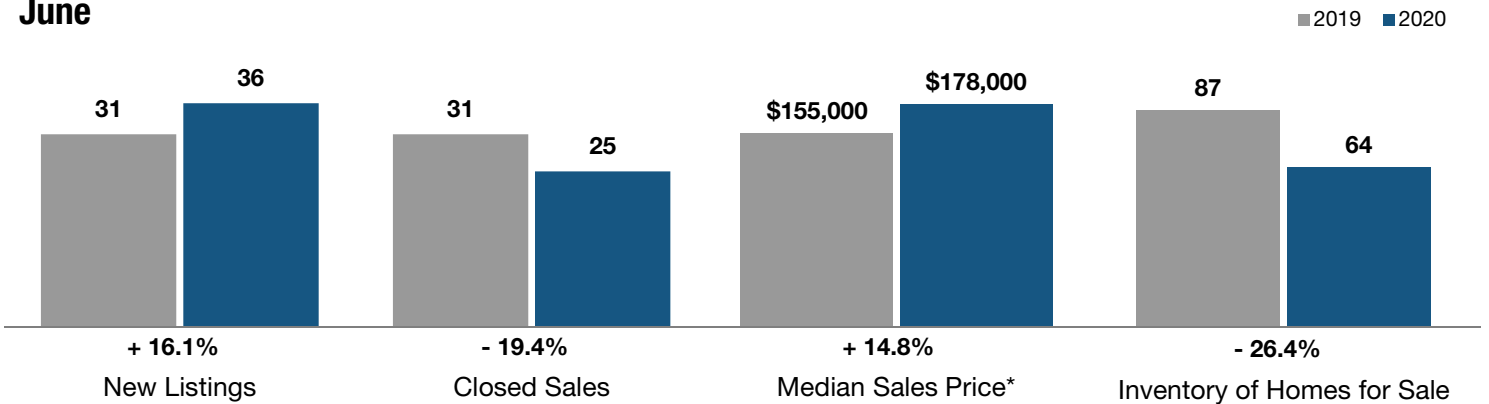
14: HH / Off Plantation

Condos / Villas Only

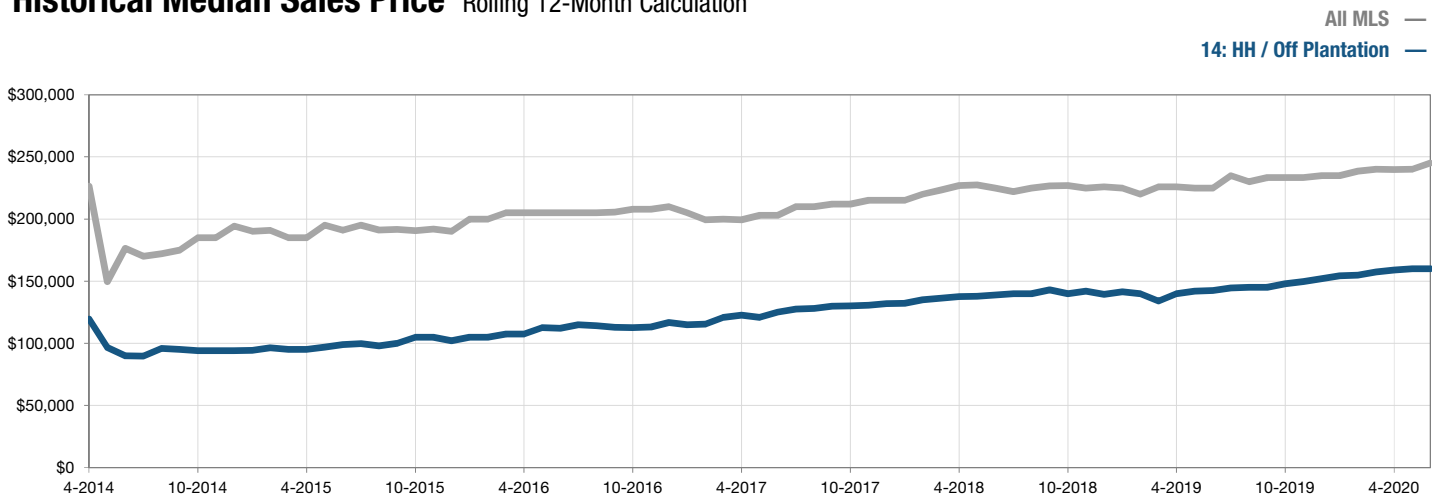
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	31	36	+ 16.1%	223	191	- 14.3%
Closed Sales	31	25	- 19.4%	182	133	- 26.9%
Median Sales Price*	\$155,000	\$178,000	+ 14.8%	\$145,000	\$166,000	+ 14.5%
Percent of List Price Received*	96.3%	96.3%	+ 0.0%	96.1%	96.2%	+ 0.1%
Days on Market Until Sale	81	91	+ 11.8%	103	109	+ 6.2%
Inventory of Homes for Sale	87	64	- 26.4%	--	--	--

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June



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Local Market Update – June 2020

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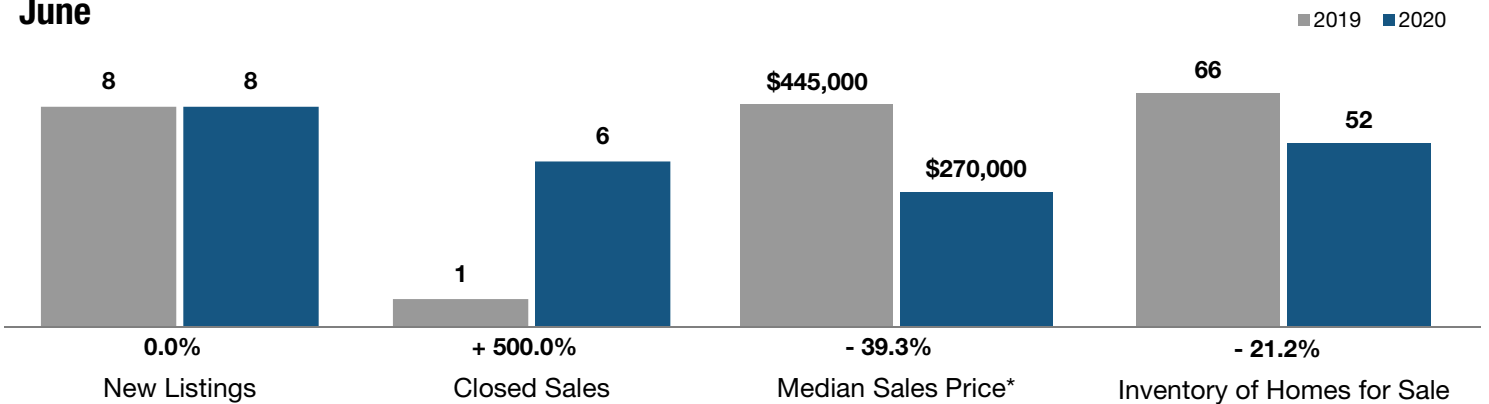


Daufuskie Island

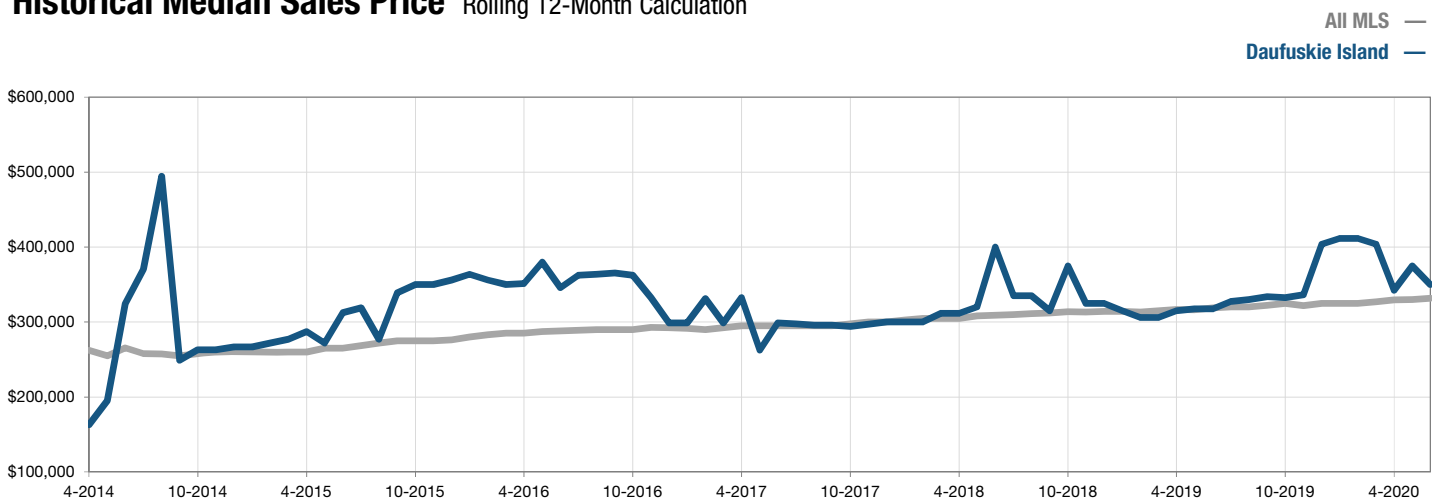
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	8	8	0.0%	51	30	- 41.2%
Closed Sales	1	6	+ 500.0%	16	21	+ 31.3%
Median Sales Price*	\$445,000	\$270,000	- 39.3%	\$327,500	\$310,000	- 5.3%
Percent of List Price Received*	94.9%	93.6%	- 1.4%	91.7%	91.8%	+ 0.1%
Days on Market Until Sale	132	164	+ 23.9%	206	183	- 11.3%
Inventory of Homes for Sale	66	52	- 21.2%	--	--	--

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June



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Local Market Update – June 2020

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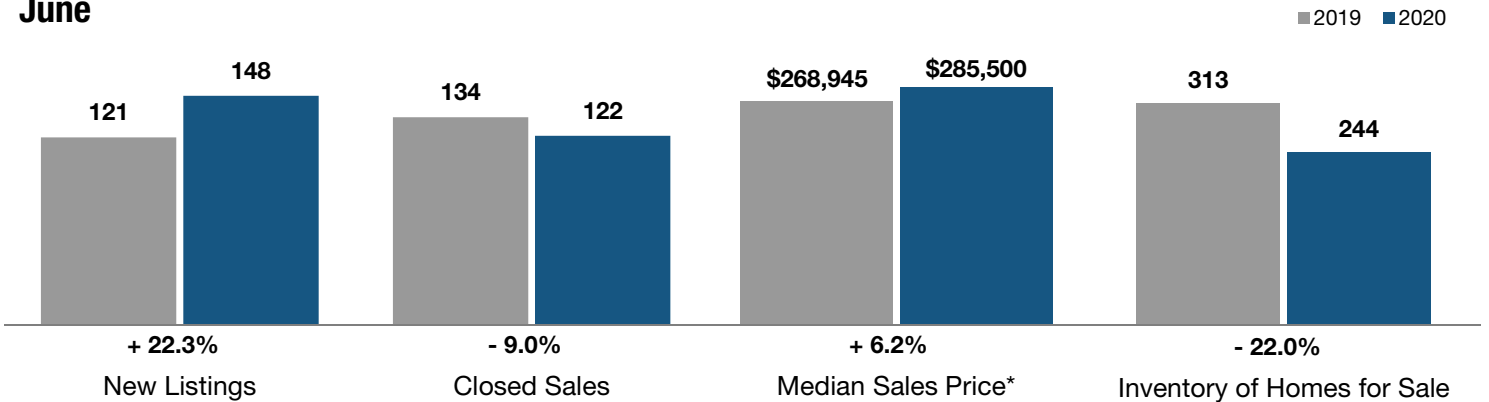


16: Bluffton / Off Plantation

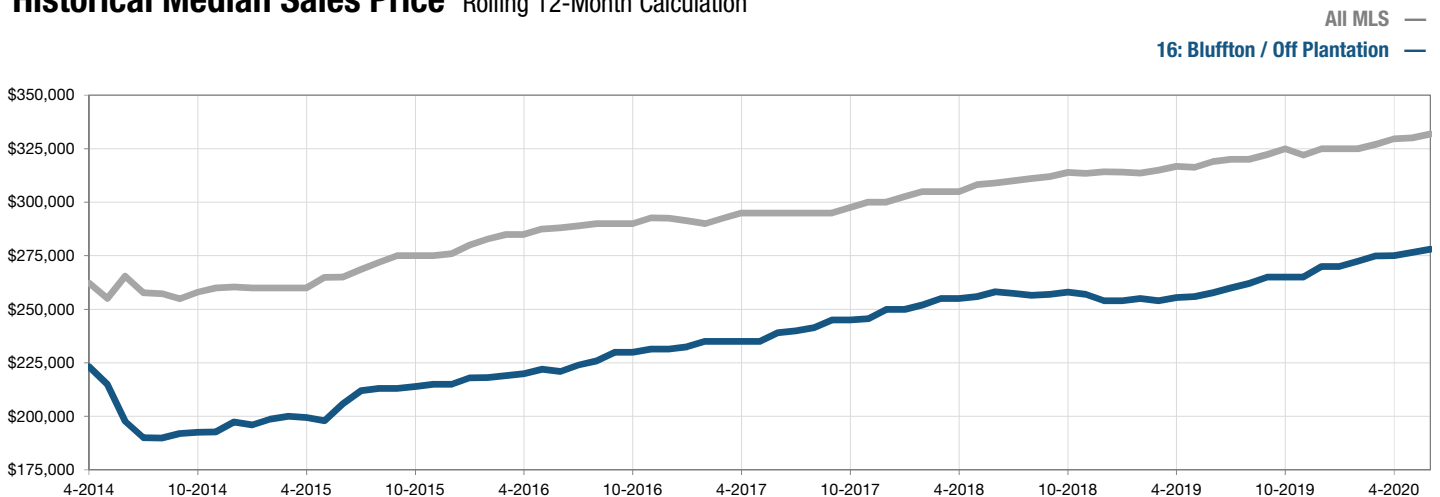
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	121	148	+ 22.3%	843	730	- 13.4%
Closed Sales	134	122	- 9.0%	646	560	- 13.3%
Median Sales Price*	\$268,945	\$285,500	+ 6.2%	\$260,495	\$284,995	+ 9.4%
Percent of List Price Received*	98.3%	98.2%	- 0.2%	97.7%	98.1%	+ 0.4%
Days on Market Until Sale	110	117	+ 6.5%	118	117	- 0.7%
Inventory of Homes for Sale	313	244	- 22.0%	--	--	--

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June



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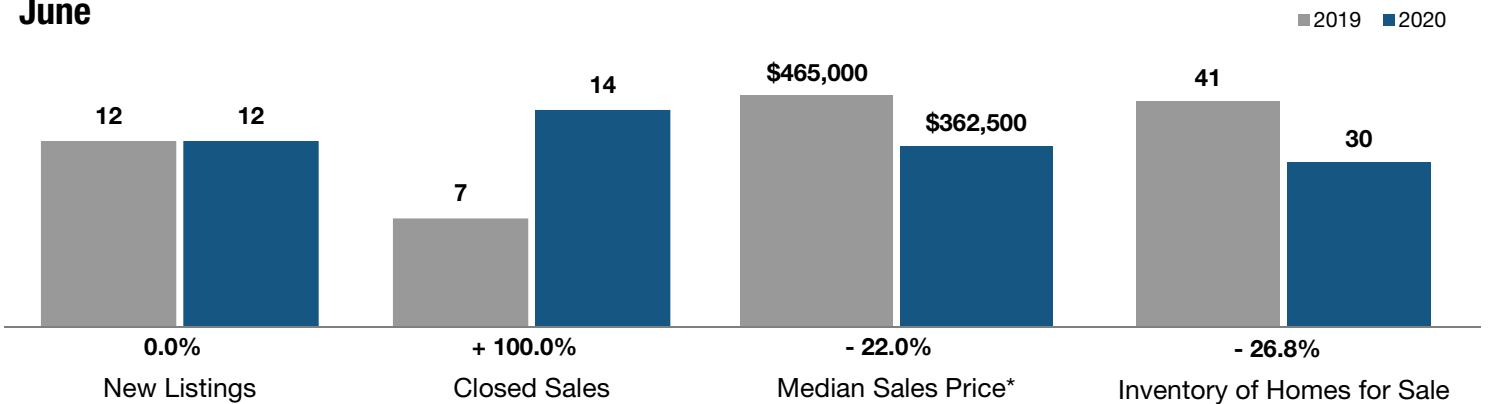


17: Moss Creek

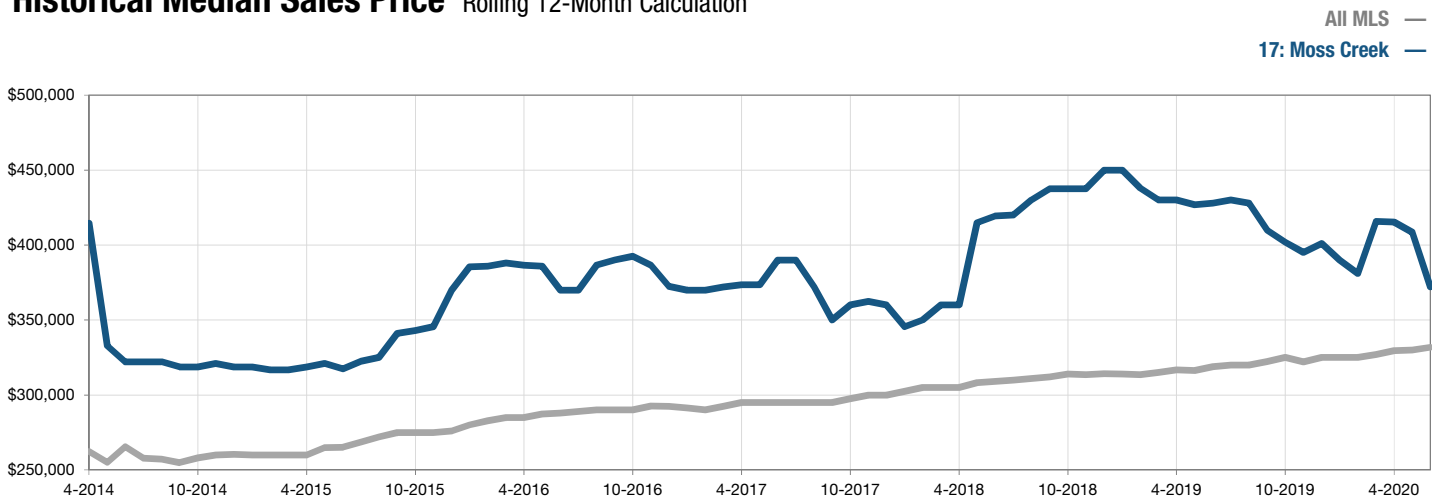
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	12	12	0.0%	56	59	+ 5.4%
Closed Sales	7	14	+ 100.0%	29	38	+ 31.0%
Median Sales Price*	\$465,000	\$362,500	- 22.0%	\$390,000	\$365,000	- 6.4%
Percent of List Price Received*	93.7%	93.1%	- 0.6%	95.0%	94.1%	- 1.0%
Days on Market Until Sale	166	189	+ 13.9%	206	178	- 13.4%
Inventory of Homes for Sale	41	30	- 26.8%	--	--	--

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June



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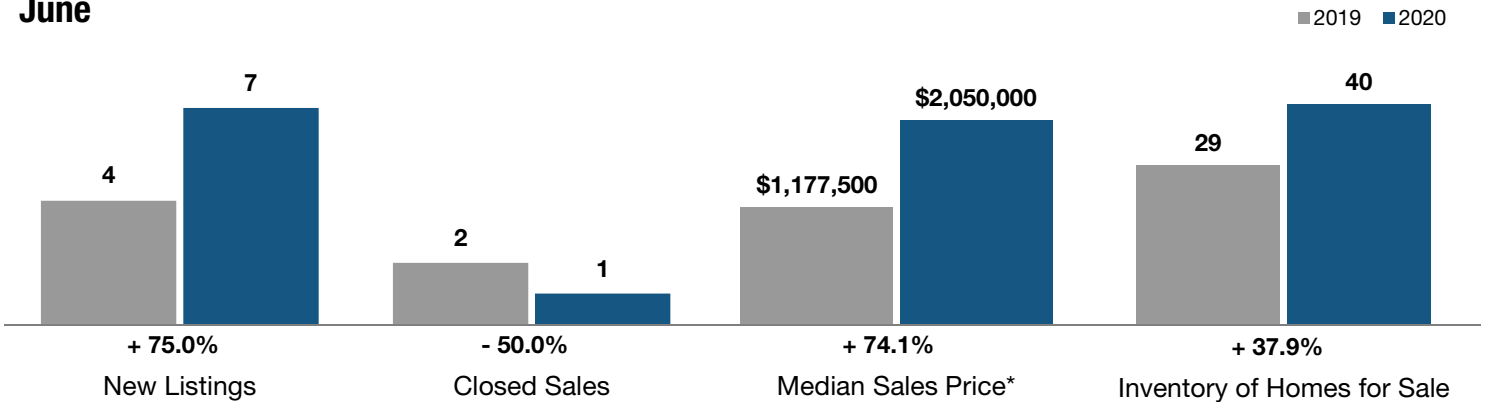


18: Colleton River

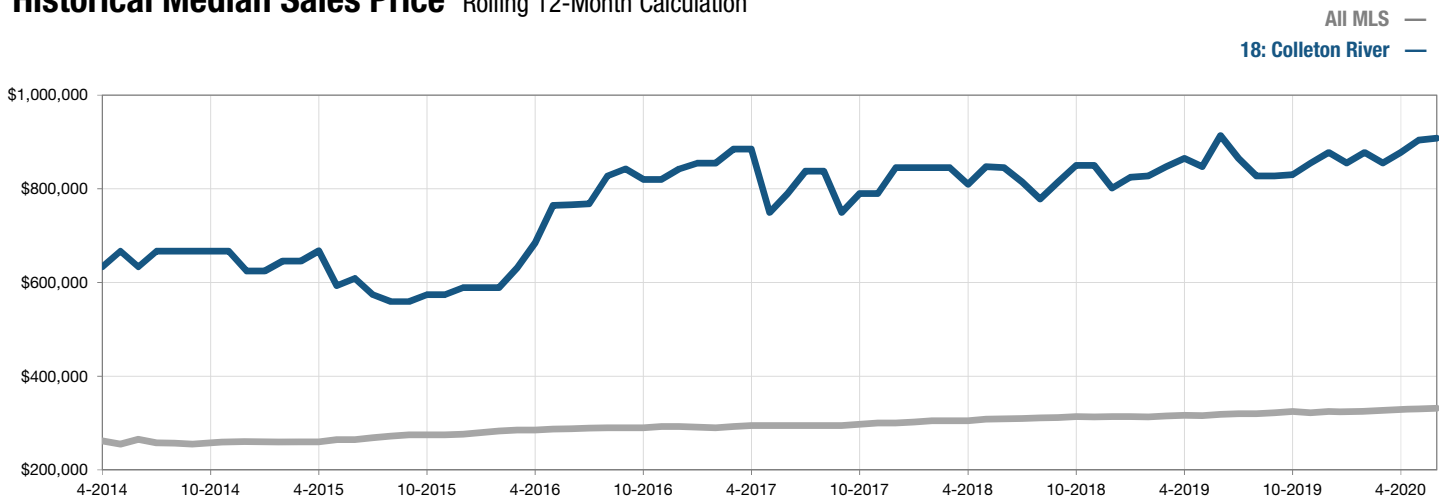
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	4	7	+ 75.0%	22	37	+ 68.2%
Closed Sales	2	1	- 50.0%	11	11	0.0%
Median Sales Price*	\$1,177,500	\$2,050,000	+ 74.1%	\$988,750	\$1,367,000	+ 38.3%
Percent of List Price Received*	92.0%	93.4%	+ 1.5%	93.2%	95.7%	+ 2.8%
Days on Market Until Sale	195	100	- 48.6%	283	203	- 28.3%
Inventory of Homes for Sale	29	40	+ 37.9%	--	--	--

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June



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Local Market Update – June 2020

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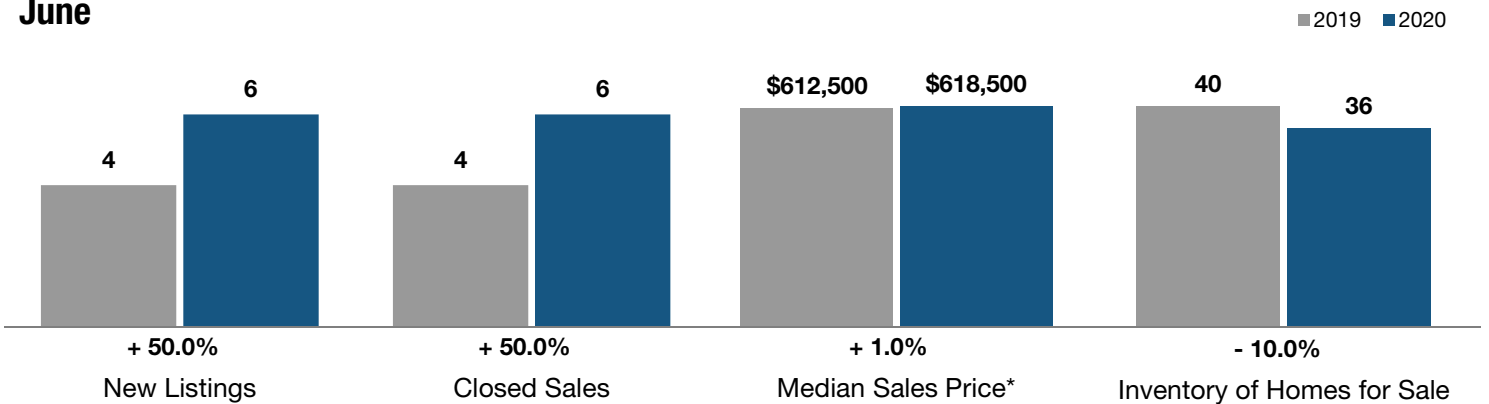


19: Belfair

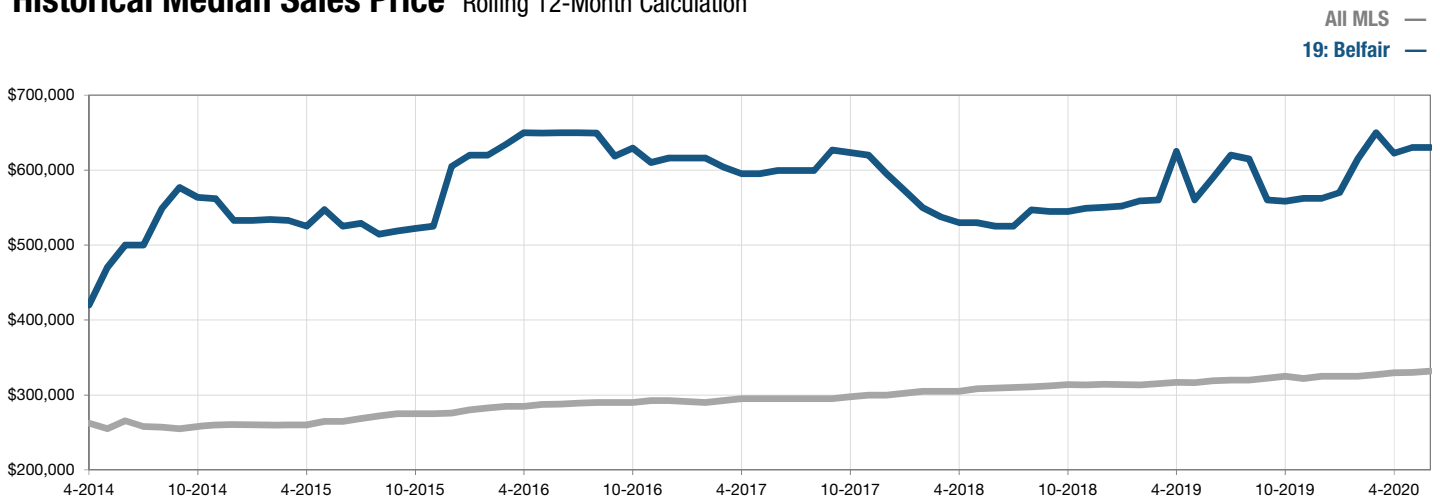
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	4	6	+ 50.0%	39	36	- 7.7%
Closed Sales	4	6	+ 50.0%	18	23	+ 27.8%
Median Sales Price*	\$612,500	\$618,500	+ 1.0%	\$592,500	\$685,000	+ 15.6%
Percent of List Price Received*	98.4%	95.5%	- 3.0%	95.7%	95.4%	- 0.3%
Days on Market Until Sale	99	207	+ 108.1%	166	242	+ 45.9%
Inventory of Homes for Sale	40	36	- 10.0%	--	--	--

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June



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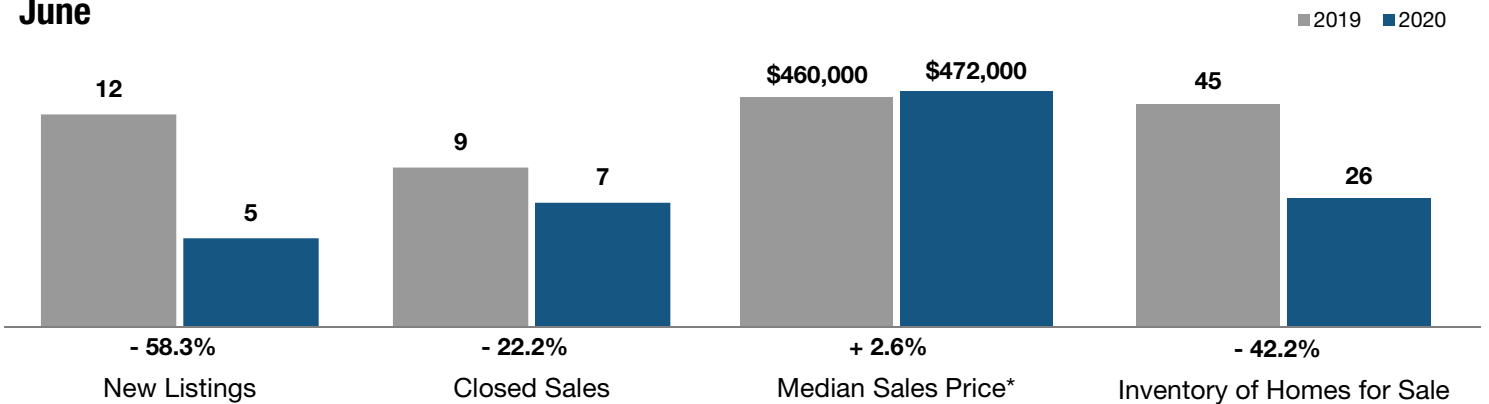


20: Rose Hill

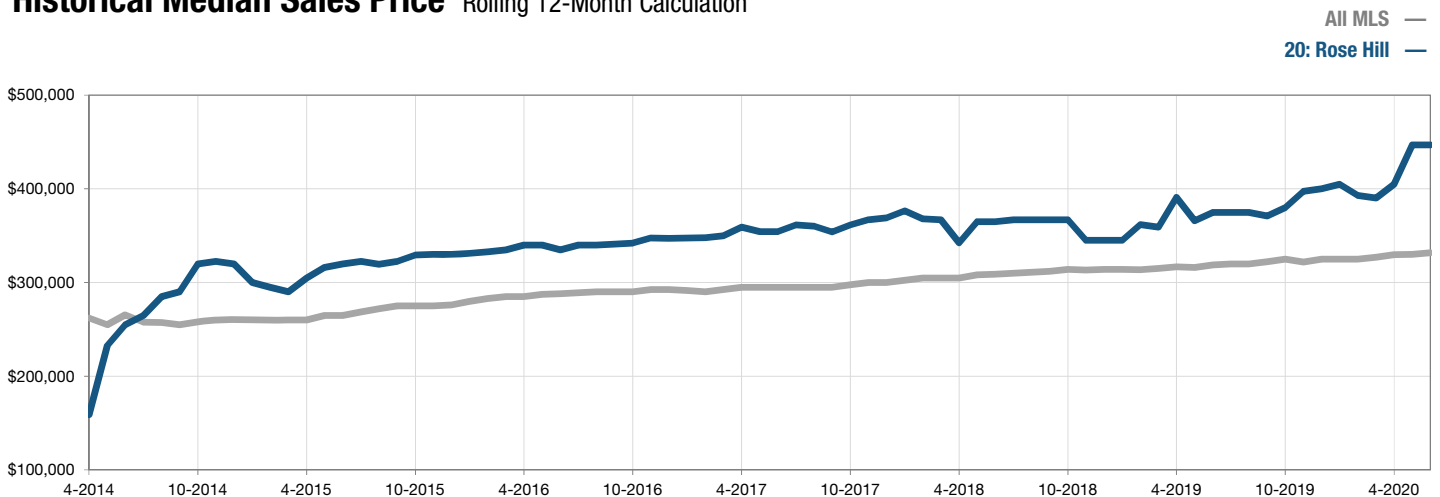
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	12	5	- 58.3%	55	42	- 23.6%
Closed Sales	9	7	- 22.2%	42	32	- 23.8%
Median Sales Price*	\$460,000	\$472,000	+ 2.6%	\$383,000	\$466,000	+ 21.7%
Percent of List Price Received*	97.6%	95.6%	- 2.0%	96.6%	96.3%	- 0.3%
Days on Market Until Sale	176	260	+ 47.9%	153	225	+ 47.0%
Inventory of Homes for Sale	45	26	- 42.2%	--	--	--

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June



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Local Market Update – June 2020

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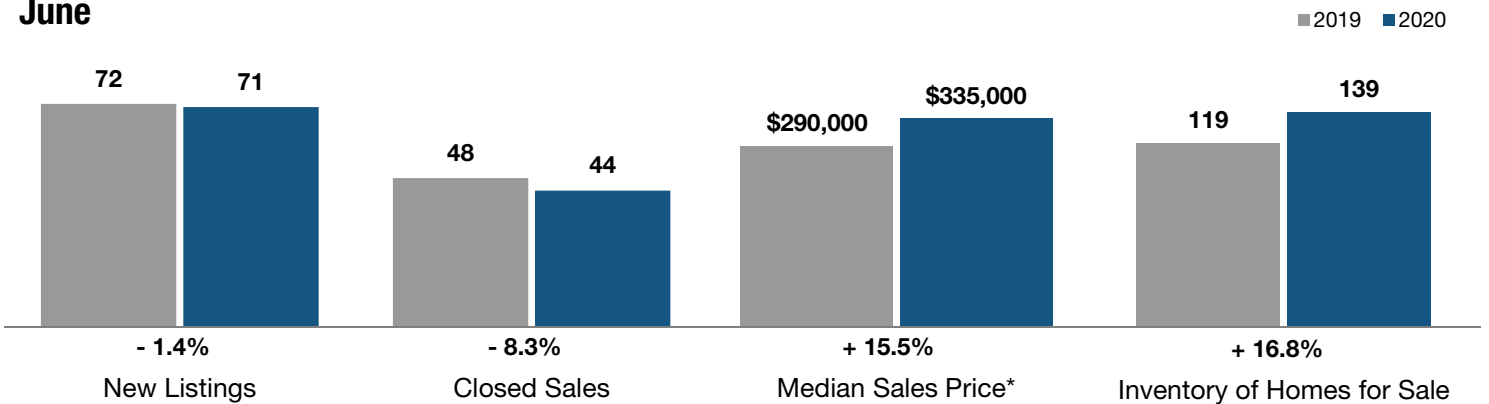
23: Sun City / Riverbend

0

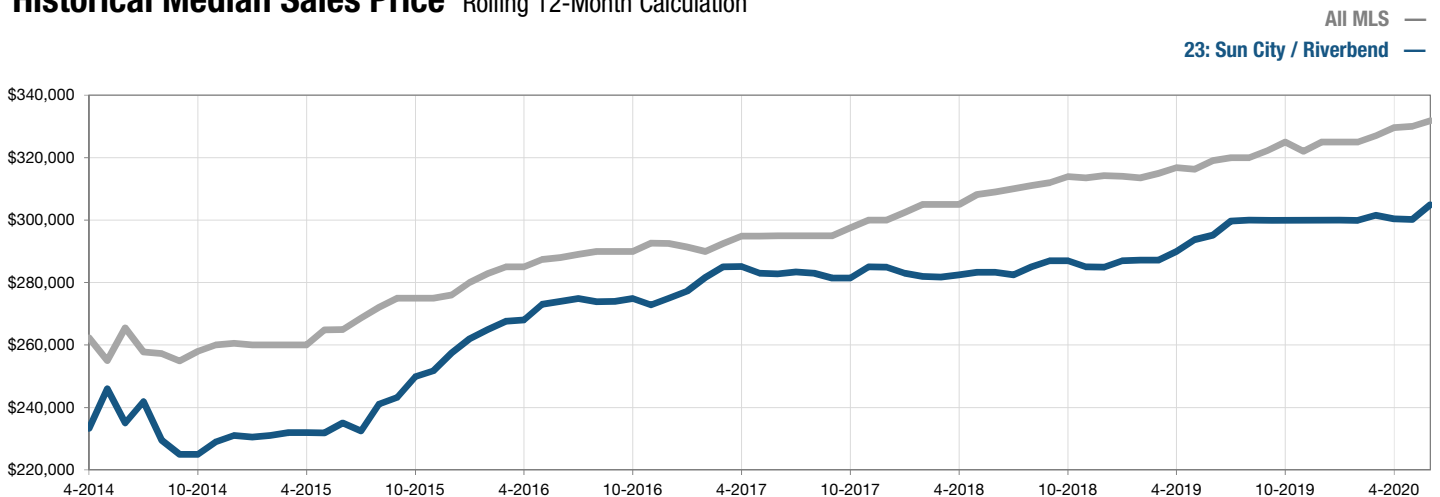
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	72	71	- 1.4%	421	374	- 11.2%
Closed Sales	48	44	- 8.3%	319	279	- 12.5%
Median Sales Price*	\$290,000	\$335,000	+ 15.5%	\$300,000	\$304,900	+ 1.6%
Percent of List Price Received*	98.2%	97.8%	- 0.5%	98.2%	98.0%	- 0.2%
Days on Market Until Sale	99	126	+ 26.8%	104	113	+ 9.0%
Inventory of Homes for Sale	119	139	+ 16.8%	--	--	--

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June



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Local Market Update – June 2020

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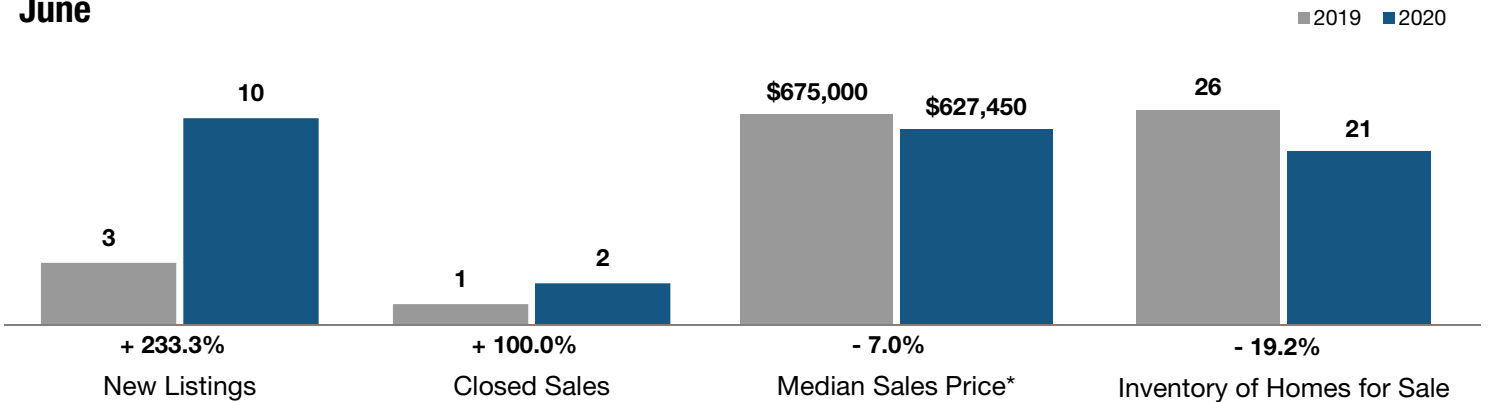


24: Oldfield

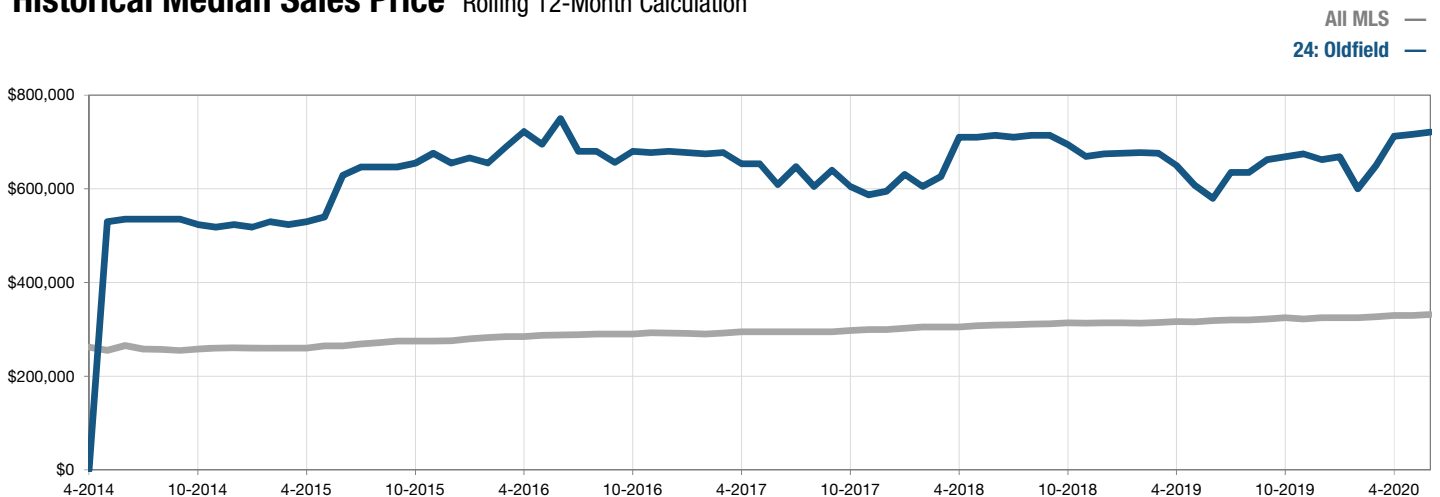
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	3	10	+ 233.3%	29	34	+ 17.2%
Closed Sales	1	2	+ 100.0%	9	17	+ 88.9%
Median Sales Price*	\$675,000	\$627,450	- 7.0%	\$662,500	\$750,000	+ 13.2%
Percent of List Price Received*	97.1%	97.7%	+ 0.6%	96.7%	96.7%	+ 0.0%
Days on Market Until Sale	82	371	+ 352.4%	106	213	+ 101.2%
Inventory of Homes for Sale	26	21	- 19.2%	--	--	--

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June



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Local Market Update – June 2020

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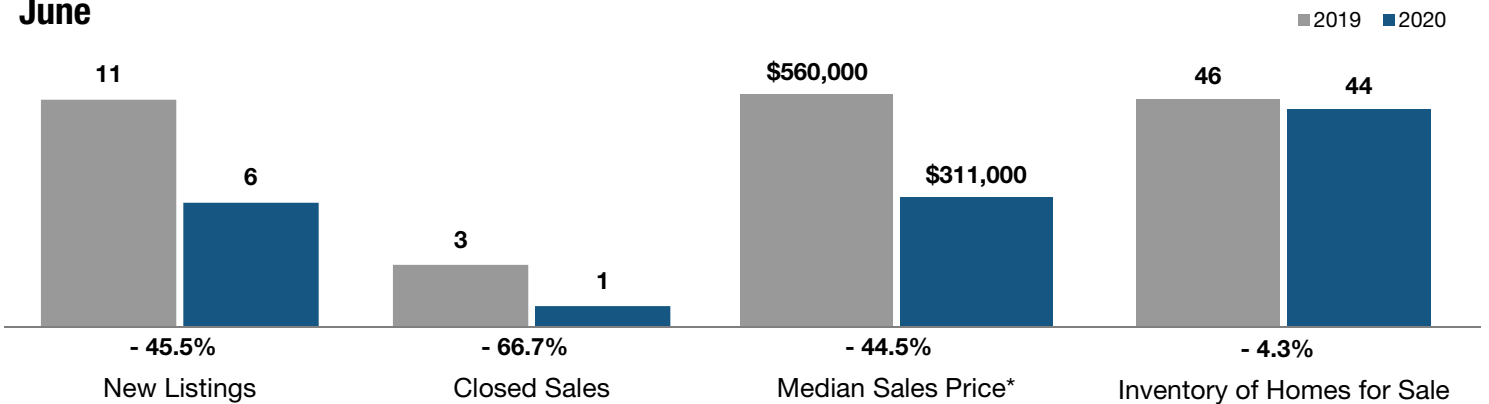


Callawassie Island

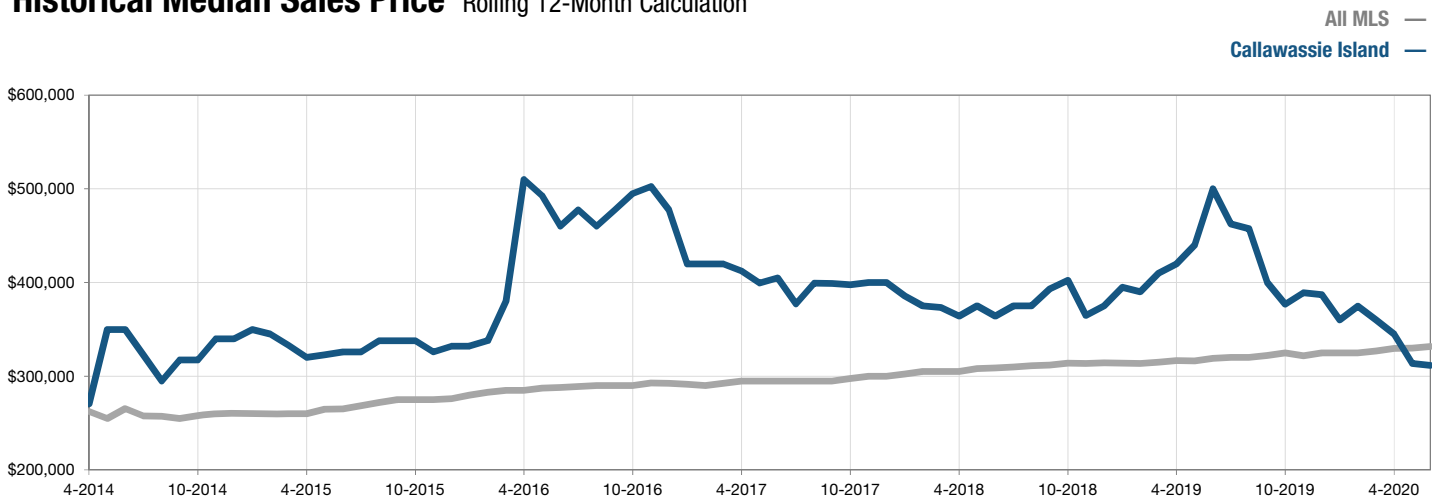
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	11	6	- 45.5%	39	37	- 5.1%
Closed Sales	3	1	- 66.7%	18	8	- 55.6%
Median Sales Price*	\$560,000	\$311,000	- 44.5%	\$507,500	\$277,450	- 45.3%
Percent of List Price Received*	96.5%	96.6%	+ 0.1%	93.6%	92.5%	- 1.2%
Days on Market Until Sale	145	212	+ 45.9%	231	323	+ 40.1%
Inventory of Homes for Sale	46	44	- 4.3%	--	--	--

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June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2020

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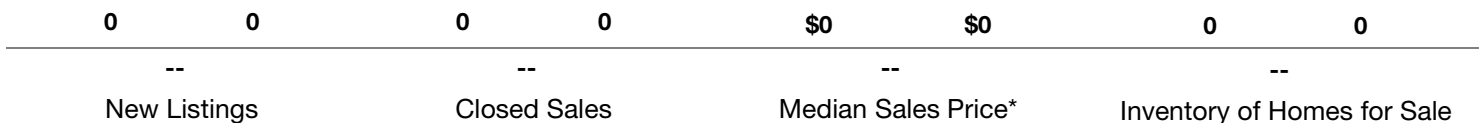
27: Beauf. Co - N. of Broad River

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

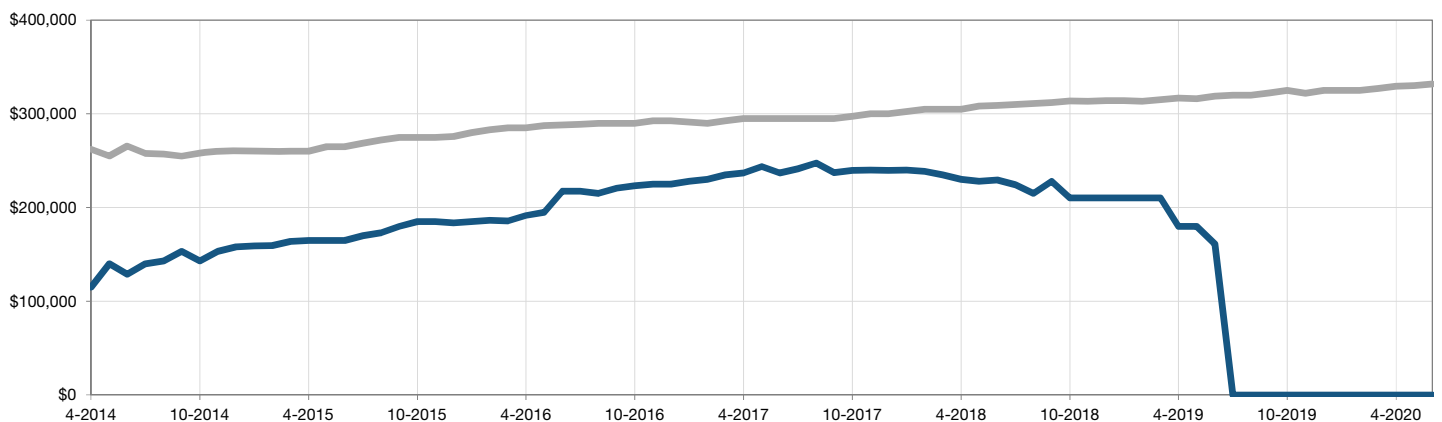
June

■ 2019 ■ 2020



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
27: Beauf. Co - N. of Broad River —



Local Market Update – June 2020

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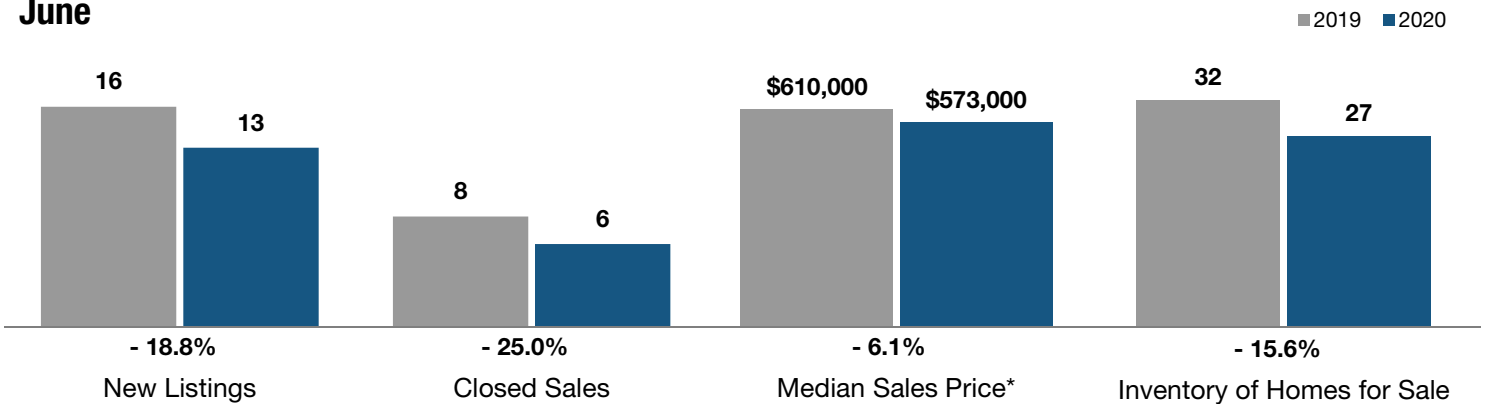


31: Hampton Hall

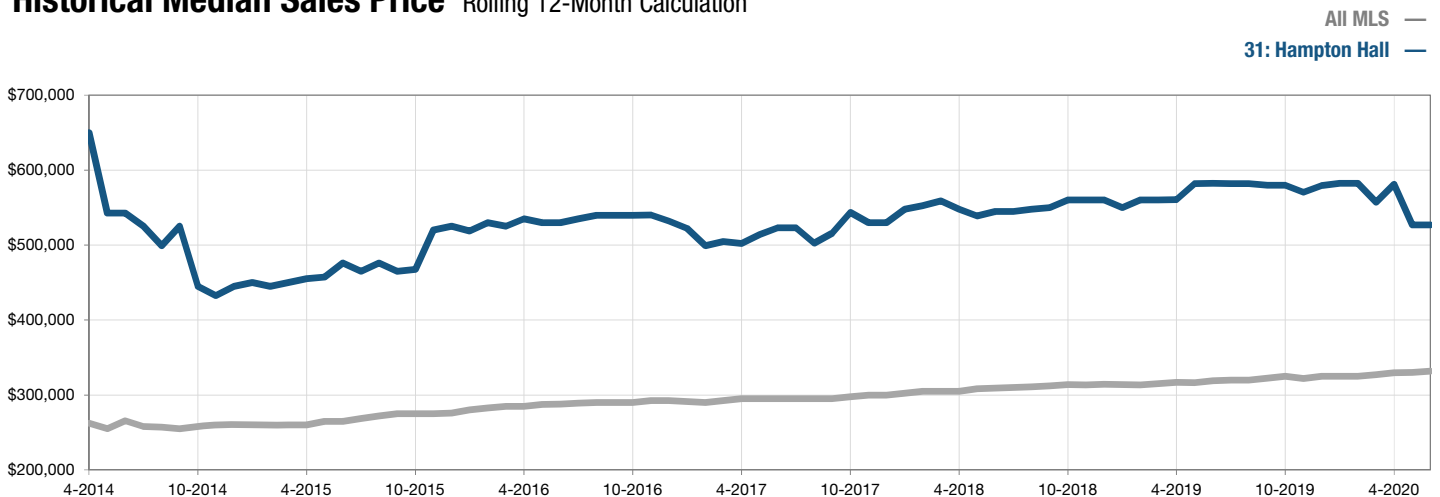
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	16	13	- 18.8%	68	53	- 22.1%
Closed Sales	8	6	- 25.0%	44	32	- 27.3%
Median Sales Price*	\$610,000	\$573,000	- 6.1%	\$582,250	\$535,150	- 8.1%
Percent of List Price Received*	97.3%	96.3%	- 1.0%	97.2%	96.9%	- 0.3%
Days on Market Until Sale	149	77	- 48.6%	168	131	- 22.0%
Inventory of Homes for Sale	32	27	- 15.6%	--	--	--

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June



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Local Market Update – June 2020

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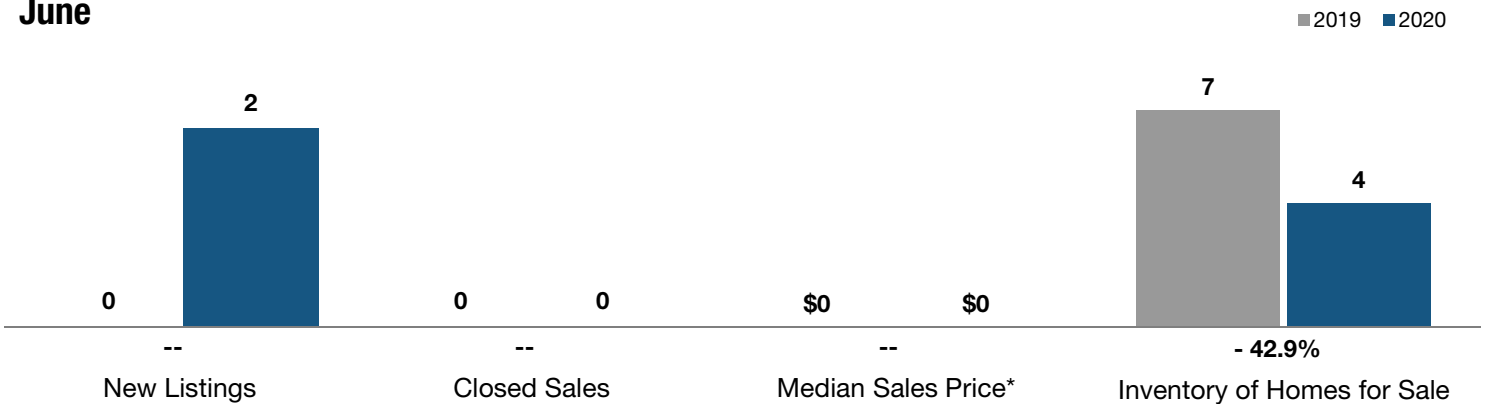


32: Hampton Pointe

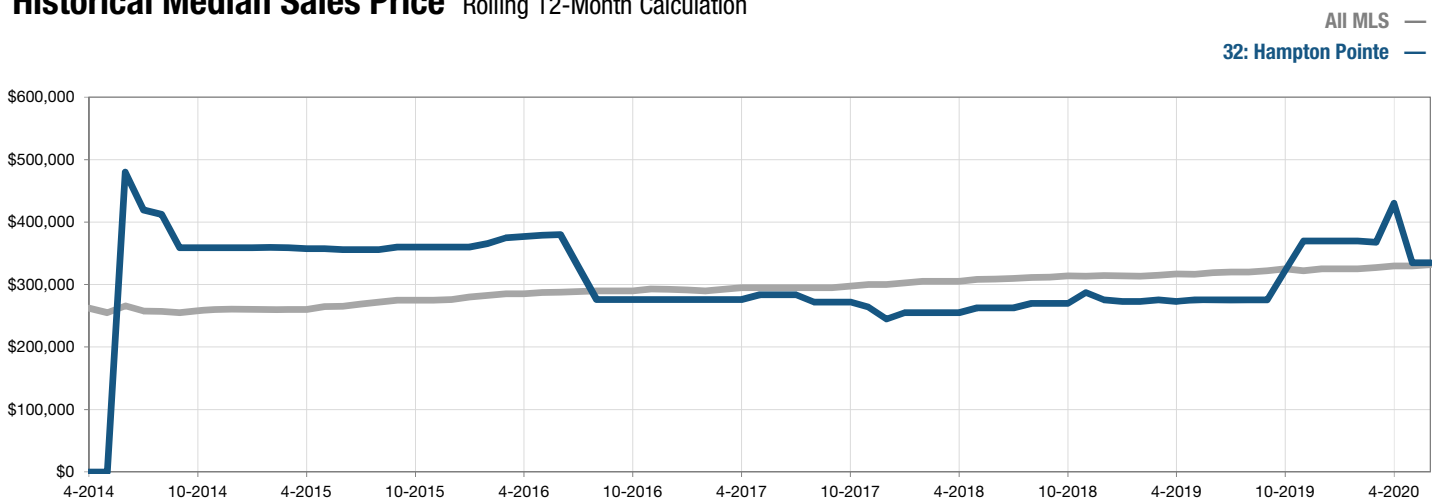
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	2	--	6	4	- 33.3%
Closed Sales	0	0	--	2	2	0.0%
Median Sales Price*	\$0	\$0	--	\$296,450	\$317,450	+ 7.1%
Percent of List Price Received*	0.0%	0.0%	--	96.8%	100.0%	+ 3.3%
Days on Market Until Sale	0	0	--	204	203	- 0.2%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--

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June



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Local Market Update – June 2020

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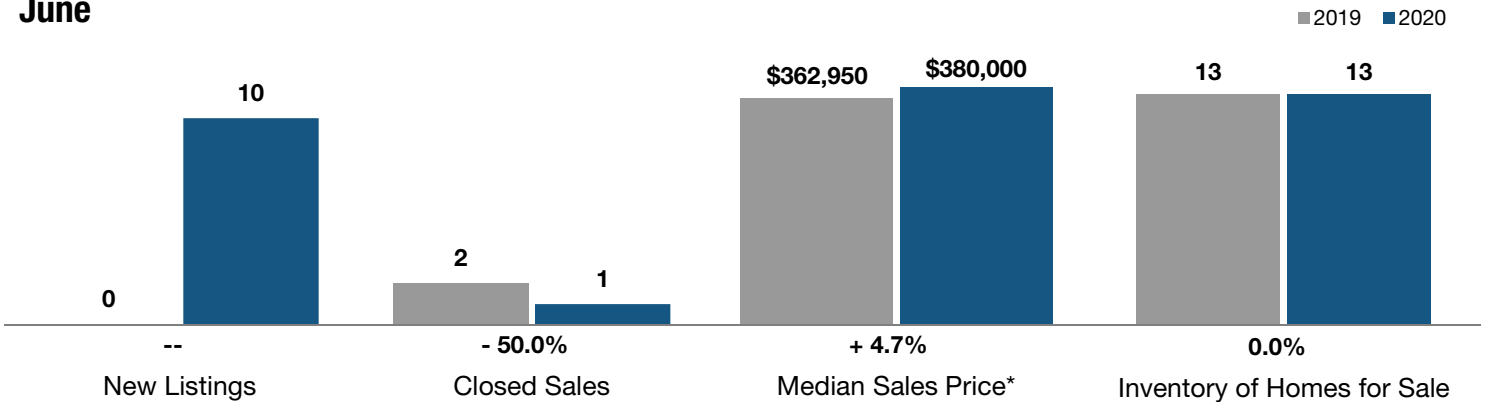


33: Hilton Head Lakes

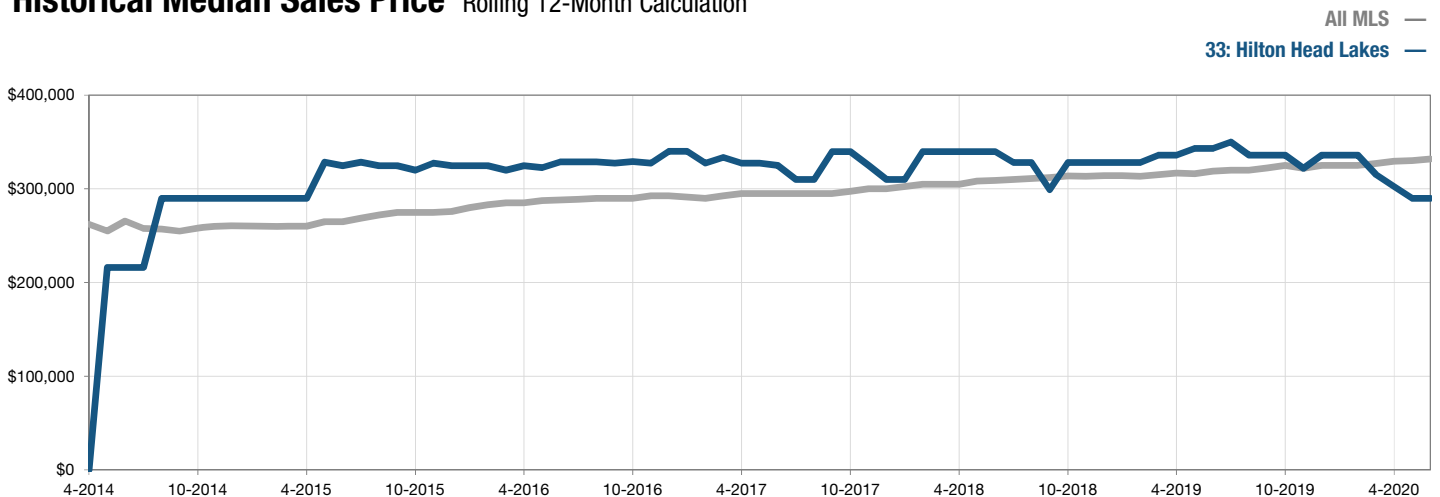
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	10	--	13	25	+ 92.3%
Closed Sales	2	1	- 50.0%	7	6	- 14.3%
Median Sales Price*	\$362,950	\$380,000	+ 4.7%	\$350,000	\$347,598	- 0.7%
Percent of List Price Received*	95.6%	88.9%	- 6.9%	95.8%	95.8%	- 0.0%
Days on Market Until Sale	109	238	+ 119.4%	152	149	- 1.7%
Inventory of Homes for Sale	13	13	0.0%	--	--	--

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June



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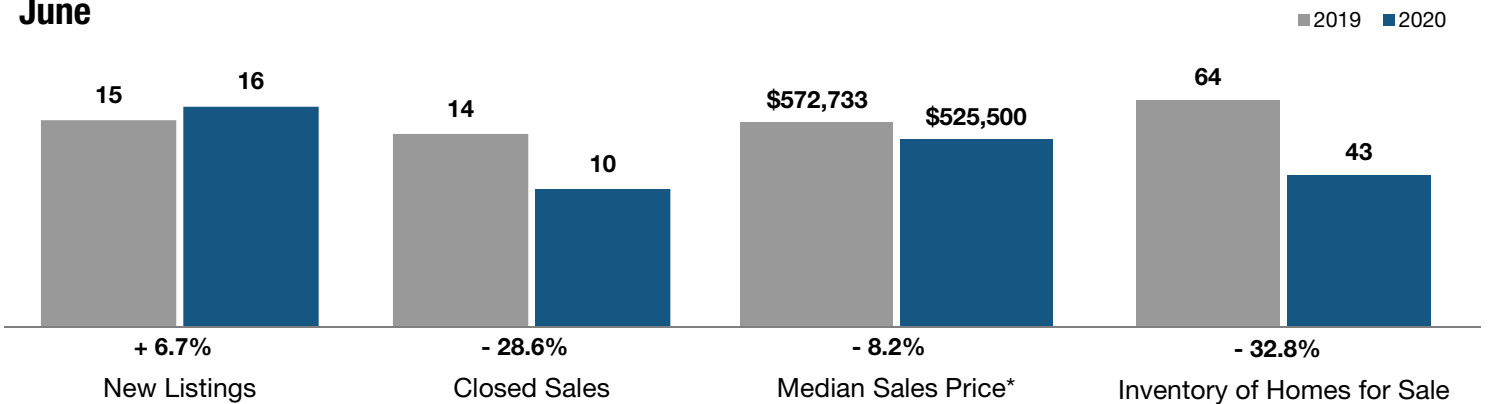


34: Hampton Lake

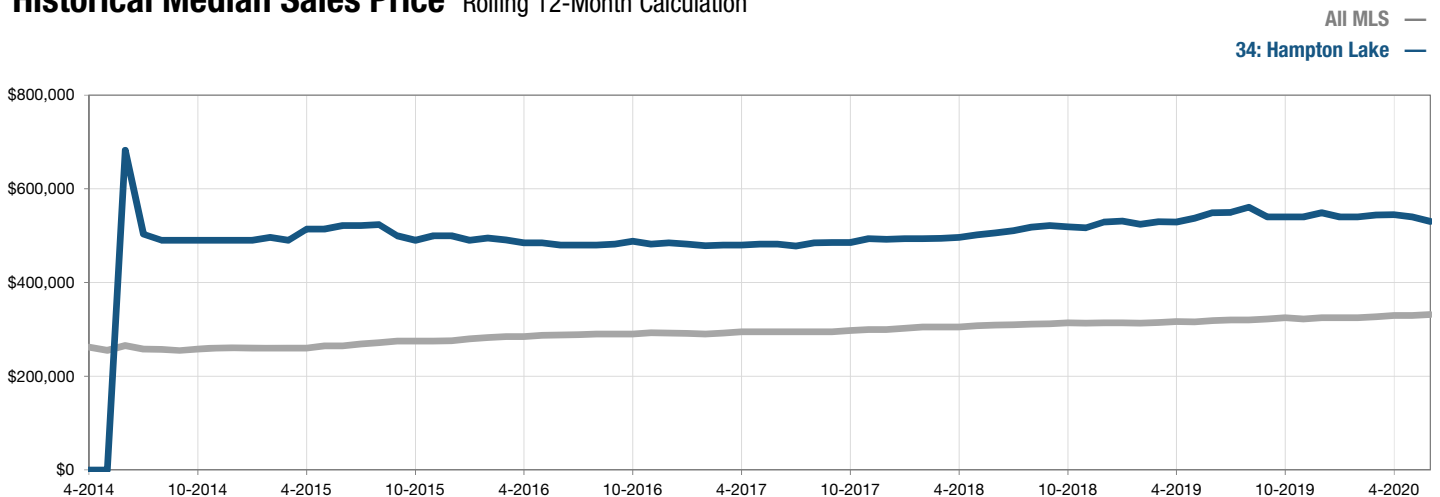
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	15	16	+ 6.7%	78	62	- 20.5%
Closed Sales	14	10	- 28.6%	41	39	- 4.9%
Median Sales Price*	\$572,733	\$525,500	- 8.2%	\$570,000	\$520,000	- 8.8%
Percent of List Price Received*	99.4%	97.0%	- 2.4%	98.6%	98.1%	- 0.5%
Days on Market Until Sale	234	240	+ 2.2%	192	203	+ 5.6%
Inventory of Homes for Sale	64	43	- 32.8%	--	--	--

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June



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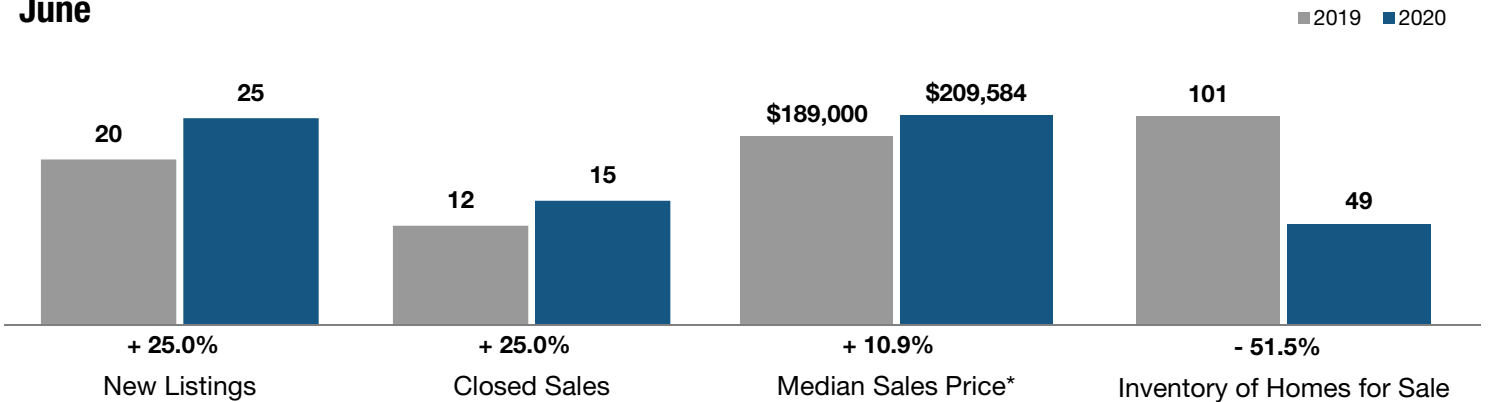


40: Jasper County

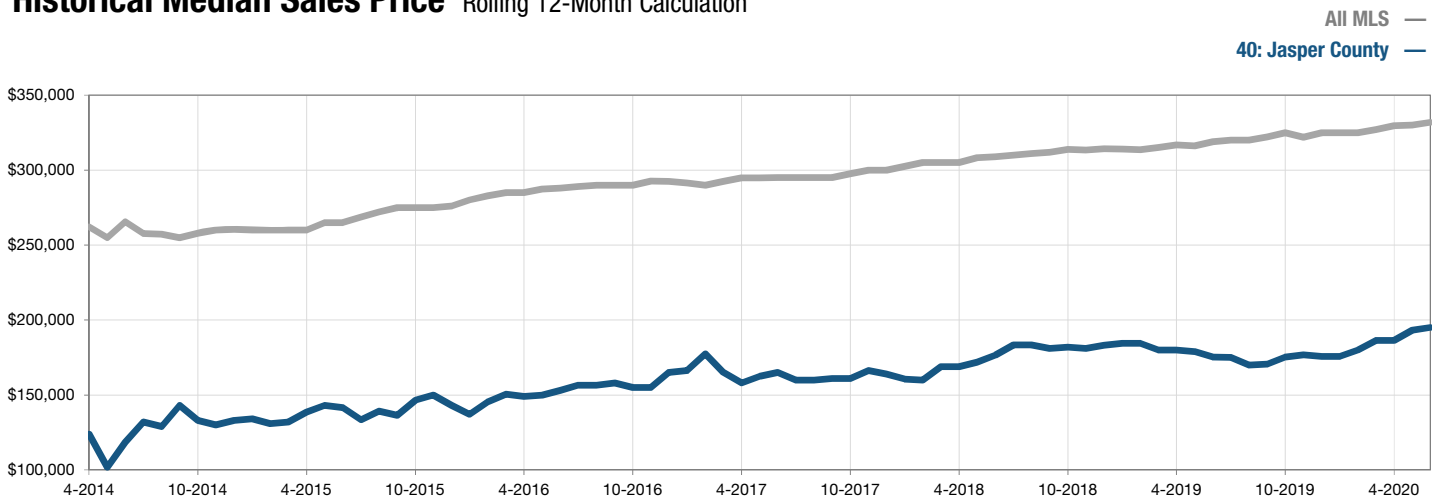
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	20	25	+ 25.0%	124	125	+ 0.8%
Closed Sales	12	15	+ 25.0%	68	88	+ 29.4%
Median Sales Price*	\$189,000	\$209,584	+ 10.9%	\$173,875	\$207,909	+ 19.6%
Percent of List Price Received*	97.7%	94.6%	- 3.2%	96.4%	96.7%	+ 0.3%
Days on Market Until Sale	117	160	+ 36.6%	126	119	- 5.5%
Inventory of Homes for Sale	101	49	- 51.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2020

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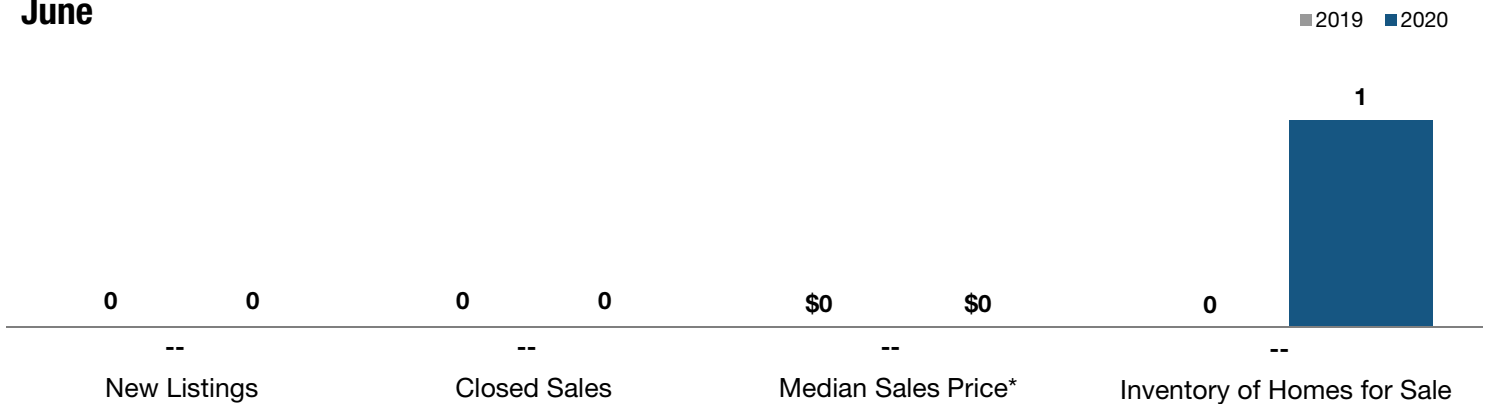


41: Allendale County

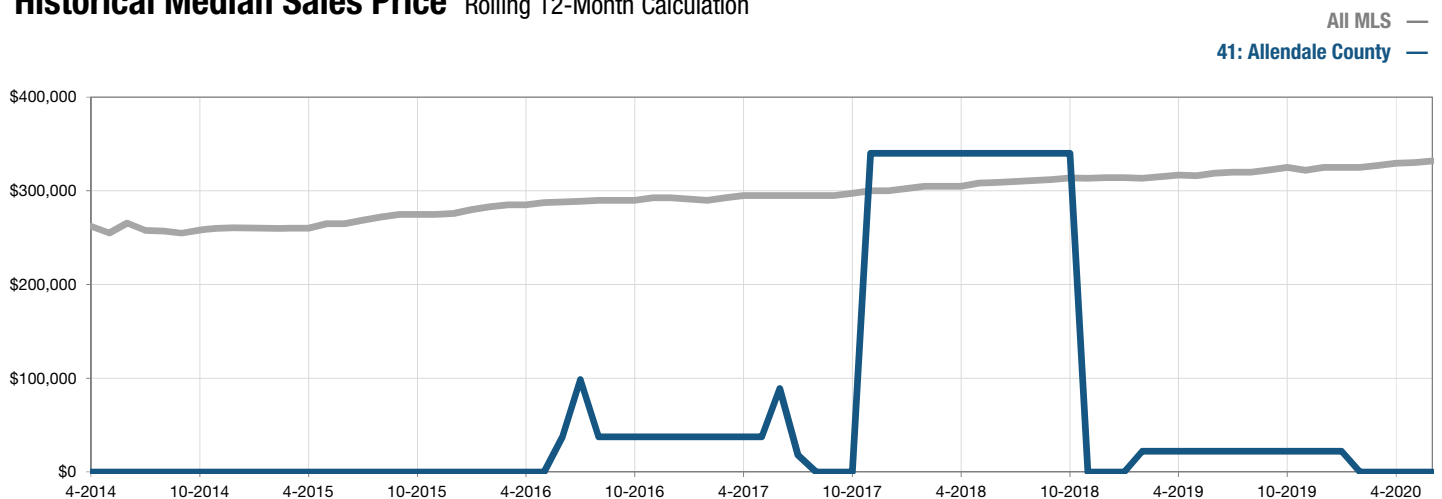
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	0	--	1	0	- 100.0%
Closed Sales	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$22,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	67.7%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	36	0	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--

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June



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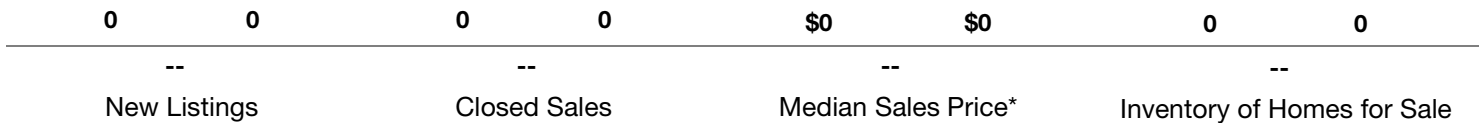
42: Barnwell County

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

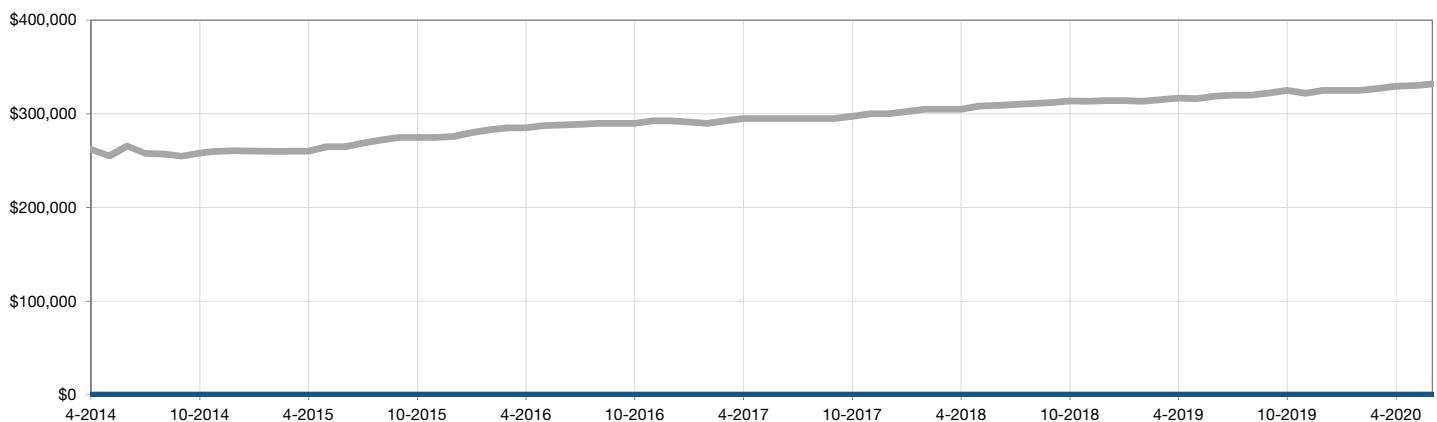
June

■ 2019 ■ 2020



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
42: Barnwell County —



Local Market Update – June 2020

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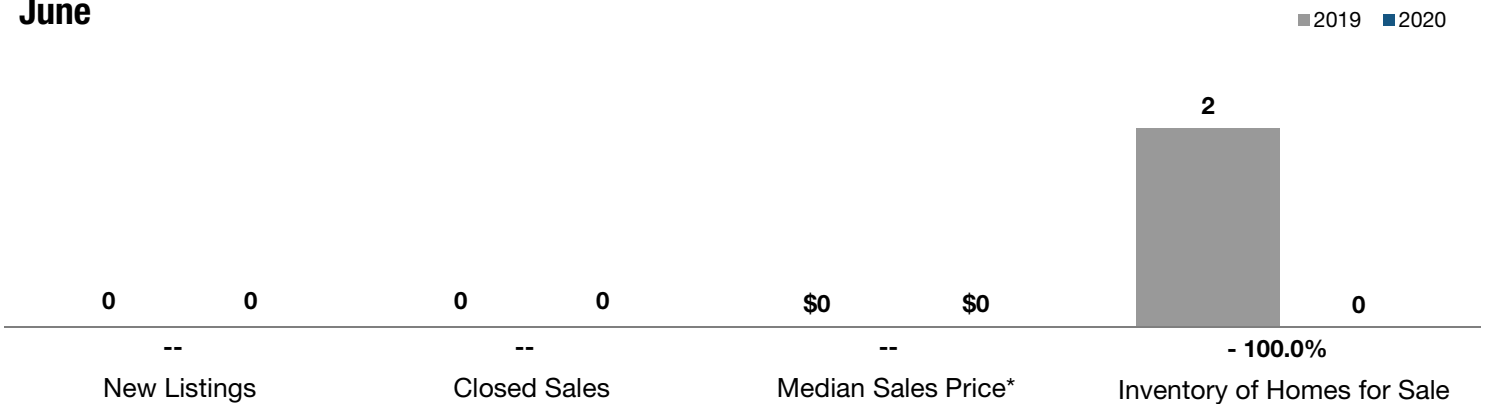


43: Colleton County

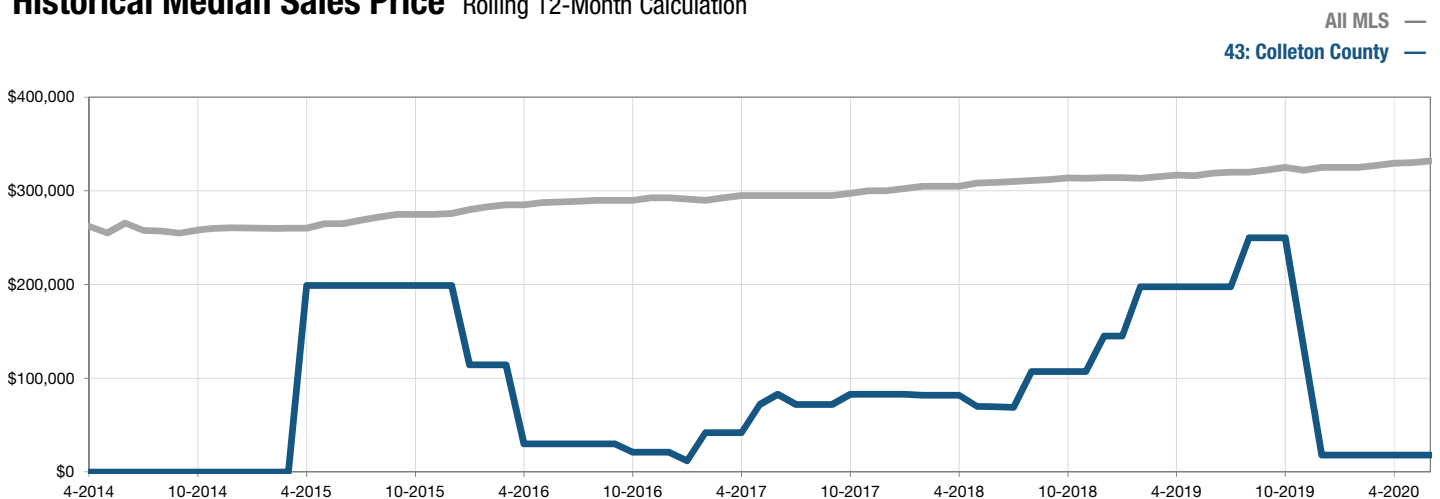
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	0	--	1	0	- 100.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--

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June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2020

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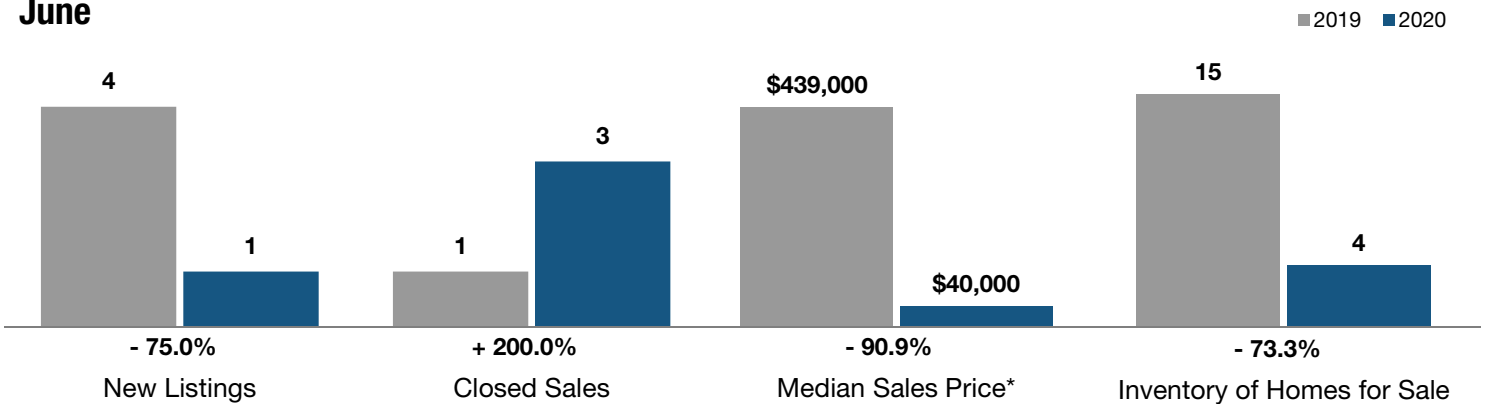


44: Hampton County

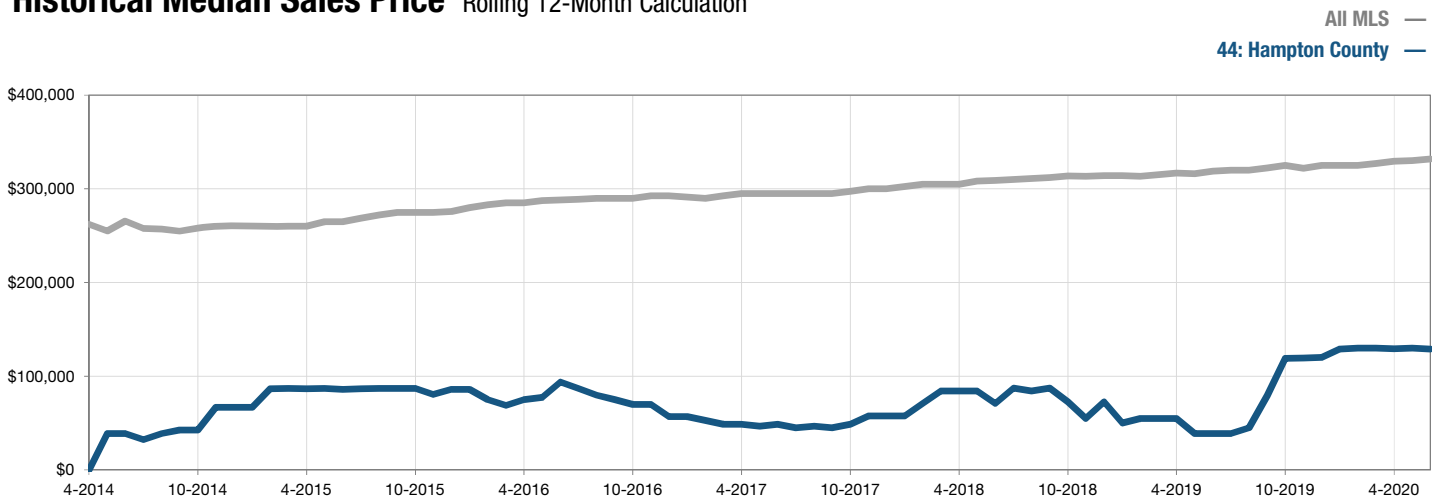
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	4	1	- 75.0%	10	10	0.0%
Closed Sales	1	3	+ 200.0%	5	9	+ 80.0%
Median Sales Price*	\$439,000	\$40,000	- 90.9%	\$32,500	\$90,000	+ 176.9%
Percent of List Price Received*	104.8%	94.5%	- 9.8%	98.4%	98.7%	+ 0.3%
Days on Market Until Sale	456	94	- 79.5%	301	187	- 37.9%
Inventory of Homes for Sale	15	4	- 73.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



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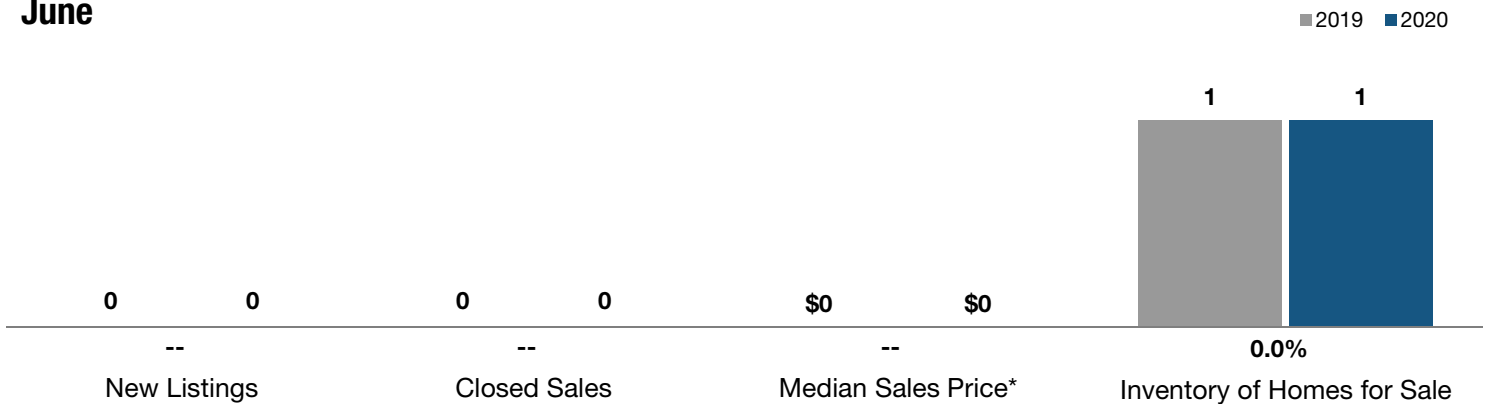


45: Orangeburg County

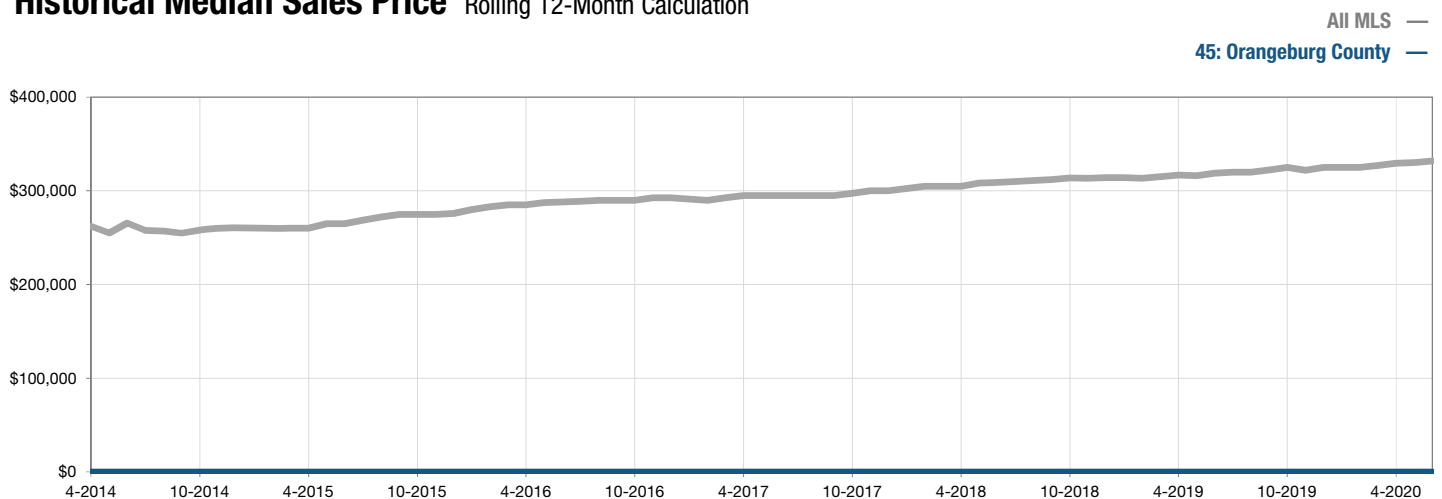
Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	1	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2020

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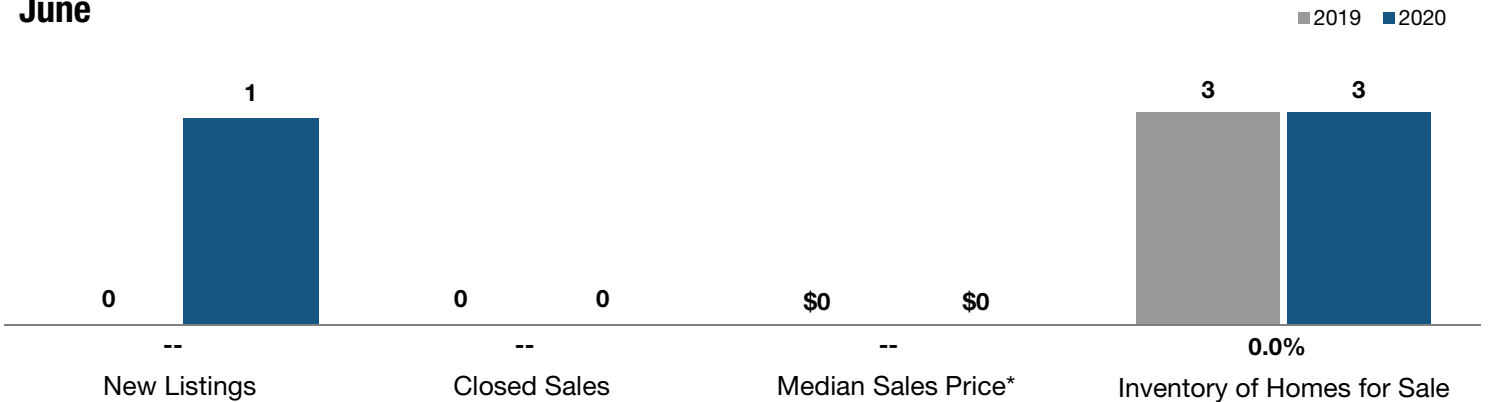


46: Bamberg County

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	1	--	0	2	--
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$85,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	94.8%	--
Days on Market Until Sale	0	0	--	0	44	--
Inventory of Homes for Sale	3	3	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

